
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 26, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 0-6365

APOGEE ENTERPRISES, INC.

(Exact name of registrant as specified in its charter)

Minnesota

(State or other jurisdiction of incorporation or organization)

4400 West 78th Street, Suite 520

(Address of principal executive offices)

Minneapolis

Minnesota

41-0919654

(I.R.S. Employer Identification No.)

55435

(Zip Code)

Registrant's telephone number, including area code: (952) 835-1874

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common stock, par value \$0.33 1/3 per share

Trading Symbol(s)

APOG

Name of each exchange on which registered

The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of December 26, 2022, 22,213,890 shares of the registrant's common stock, par value \$0.33 1/3 per share, were outstanding.

APOGEE ENTERPRISES, INC. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION**Item 1. Financial Statements****CONSOLIDATED BALANCE SHEETS**
(Unaudited)

<i>(In thousands, except stock data)</i>	November 26, 2022	February 26, 2022
Assets		
Current assets		
Cash and cash equivalents	\$ 21,746	\$ 37,583
Restricted cash	3,718	—
Receivables, net	222,554	168,592
Inventories	86,032	80,494
Costs and earnings on contracts in excess of billings	32,964	30,403
Other current assets	29,676	20,820
Total current assets	<u>396,690</u>	<u>337,892</u>
Property, plant and equipment, net	231,173	249,995
Operating lease right-of-use assets	44,198	47,912
Goodwill	129,268	130,102
Intangible assets	68,825	72,481
Other non-current assets	48,292	49,481
Total assets	<u>\$ 918,446</u>	<u>\$ 887,863</u>
Liabilities and Shareholders' Equity		
Current liabilities		
Accounts payable	\$ 70,137	\$ 92,104
Accrued payroll and related benefits	55,528	50,977
Billings in excess of costs and earnings on uncompleted contracts	29,121	8,659
Operating lease liabilities	11,077	12,744
Current portion long-term debt	—	1,000
Other current liabilities	66,174	67,462
Total current liabilities	<u>232,037</u>	<u>232,946</u>
Long-term debt	203,735	162,000
Non-current operating lease liabilities	36,778	39,591
Non-current self-insurance reserves	21,062	22,544
Other non-current liabilities	47,196	44,583
Commitments and contingent liabilities (Note 8)		
Shareholders' equity		
Common stock of \$0.33-1/3 par value; authorized 50,000,000 shares; issued and outstanding 22,213,635 and 23,701,491 respectively	7,405	7,901
Additional paid-in capital	144,358	149,713
Retained earnings	258,836	254,825
Accumulated other comprehensive loss	(32,961)	(26,240)
Total shareholders' equity	<u>377,638</u>	<u>386,199</u>
Total liabilities and shareholders' equity	<u>\$ 918,446</u>	<u>\$ 887,863</u>

See accompanying notes to consolidated financial statements.

CONSOLIDATED RESULTS OF OPERATIONS

(Unaudited)

<i>(In thousands, except per share data)</i>	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Net sales	\$ 367,847	\$ 334,217	\$ 1,096,591	\$ 986,020
Cost of sales	281,239	269,537	839,430	805,627
Gross profit	86,608	64,680	257,161	180,393
Selling, general and administrative expenses	51,847	46,970	157,112	149,709
Operating income	34,761	17,710	100,049	30,684
Interest expense, net	2,590	528	5,494	2,838
Other expense, net	552	3,057	2,035	3,266
Earnings before income taxes	31,619	14,125	92,520	24,580
Income tax expense	7,854	3,068	8,635	4,821
Net earnings	\$ 23,765	\$ 11,057	\$ 83,885	\$ 19,759
Earnings per share - basic	\$ 1.09	\$ 0.44	\$ 3.81	\$ 0.79
Earnings per share - diluted	\$ 1.07	\$ 0.44	\$ 3.74	\$ 0.78
Weighted average basic shares outstanding	21,870	24,957	22,043	25,166
Weighted average diluted shares outstanding	22,278	25,309	22,456	25,459

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

(Unaudited)

<i>(In thousands)</i>	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Net earnings	\$ 23,765	\$ 11,057	\$ 83,885	\$ 19,759
Other comprehensive (losses) earnings:				
Unrealized loss on marketable securities, net of \$(24), \$(40), \$(127) and \$(39) of tax benefit, respectively	(88)	(151)	(470)	(147)
Unrealized gain (loss) on derivative instruments, net of \$277, \$(265), \$(1,192) and \$(257) of tax expense (benefit), respectively	905	(868)	(3,911)	(842)
Foreign currency translation adjustments	(1,295)	(2,515)	(2,340)	(935)
Other comprehensive losses	(478)	(3,534)	(6,721)	(1,924)
Total comprehensive earnings	\$ 23,287	\$ 7,523	\$ 77,164	\$ 17,835

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

<i>(In thousands)</i>	Nine Months Ended	
	November 26, 2022	November 27, 2021
Operating Activities		
Net earnings	\$ 83,885	\$ 19,759
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	31,925	38,353
Share-based compensation	5,961	4,807
Deferred income taxes	2,341	(5,412)
Asset impairment	—	16,638
Gain on disposal of assets	(1,484)	(1,250)
Proceeds from New Markets Tax Credit transaction, net of deferred costs	18,390	—
Settlement of New Markets Tax Credit transaction	(19,523)	—
Noncash lease expense	8,924	9,302
Other, net	4,700	3,009
Changes in operating assets and liabilities:		
Receivables	(58,202)	6,443
Inventories	(5,822)	(2,657)
Costs and earnings on contracts in excess of billings	(2,599)	1,168
Accounts payable and accrued expenses	(11,985)	5,440
Billings in excess of costs and earnings on uncompleted contracts	20,884	(4,474)
Refundable and accrued income taxes	(14,391)	5,255
Operating lease liability	(9,168)	(9,387)
Other, net	(2,724)	(703)
Net cash provided by operating activities	51,112	86,291
Investing Activities		
Capital expenditures	(18,119)	(13,070)
Proceeds from sales of property, plant and equipment	5,212	1,347
Other, net	923	76
Net cash used by investing activities	(11,984)	(11,647)
Financing Activities		
Borrowings on line of credit	430,879	—
Repayment on debt	(151,000)	(2,000)
Payments on line of credit	(239,000)	—
Payments on debt issue costs	(790)	—
Proceeds from exercise of stock options	—	4,115
Repurchase and retirement of common stock	(74,312)	(29,164)
Dividends paid	(14,415)	(15,050)
Other, net	(2,959)	(1,895)
Net cash used by financing activities	(51,597)	(43,994)
(Decrease) increase in cash, cash equivalents and restricted cash	(12,469)	30,650
Effect of exchange rates on cash	350	345
Cash, cash equivalents and restricted cash at beginning of year	37,583	47,277
Cash, cash equivalents and restricted cash at end of period	\$ 25,464	\$ 78,272
Noncash Activity		
Capital expenditures in accounts payable	\$ 1,557	\$ 1,095

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Unaudited)

(In thousands)	Common Shares Outstanding	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total Shareholders' Equity
Balance at February 26, 2022	23,701	\$ 7,901	\$ 149,713	\$ 254,825	\$ (26,240)	\$ 386,199
Net earnings	—	—	—	22,731	—	22,731
Unrealized loss on marketable securities, net of \$74 tax benefit	—	—	—	—	(276)	(276)
Unrealized loss on derivative instruments, net of \$1,317 tax benefit	—	—	—	—	(4,316)	(4,316)
Foreign currency translation adjustments	—	—	—	—	1,732	1,732
Issuance of stock, net of cancellations	100	33	23	—	—	56
Share-based compensation	—	—	1,597	—	—	1,597
Share repurchases	(1,571)	(524)	(10,350)	(63,438)	—	(74,312)
Other share retirements	(30)	(10)	(198)	(1,120)	—	(1,328)
Cash dividends	—	—	—	(4,793)	—	(4,793)
Balance at May 28, 2022	22,200	\$ 7,400	\$ 140,785	\$ 208,205	\$ (29,100)	\$ 327,290
Net earnings	—	—	—	37,389	—	37,389
Unrealized loss on marketable securities, net of \$28 tax benefit	—	—	—	—	(106)	(106)
Unrealized loss on derivative instruments, net of \$152 tax benefit	—	—	—	—	(500)	(500)
Foreign currency translation adjustments	—	—	—	—	(2,777)	(2,777)
Issuance of stock, net of cancellations	(14)	(5)	61	—	—	56
Share-based compensation	—	—	1,797	—	—	1,797
Exercise of stock options	36	12	(954)	—	—	(942)
Other share retirements	(13)	(4)	(114)	(540)	—	(658)
Cash dividends	—	—	—	(4,809)	—	(4,809)
Balance at August 27, 2022	22,209	\$ 7,403	\$ 141,575	\$ 240,245	\$ (32,483)	\$ 356,740
Net earnings	—	—	—	23,765	—	23,765
Unrealized loss on marketable securities, net of \$24 tax benefit	—	—	—	—	(88)	(88)
Unrealized gain on derivative instruments, net of \$277 tax expense	—	—	—	—	905	905
Foreign currency translation adjustments	—	—	—	—	(1,295)	(1,295)
Issuance of stock, net of cancellations	9	3	250	(196)	—	57
Share-based compensation	—	—	2,567	—	—	2,567
Other share retirements	(4)	(1)	(34)	(165)	—	(200)
Cash dividends	—	—	—	(4,813)	—	(4,813)
Balance at November 26, 2022	22,214	\$ 7,405	\$ 144,358	\$ 258,836	\$ (32,961)	\$ 377,638

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Unaudited)

<i>(In thousands)</i>	Common Shares Outstanding	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total Shareholders' Equity
Balance at February 27, 2021	25,714	\$ 8,571	\$ 154,958	\$ 357,243	\$ (28,027)	\$ 492,745
Net earnings	—	—	—	10,817	—	10,817
Unrealized gain on marketable securities, net of \$0 tax expense	—	—	—	—	—	—
Unrealized gain on derivative instruments, net of \$211 tax expense	—	—	—	—	692	692
Foreign currency translation adjustments	—	—	—	—	5,880	5,880
Issuance of stock, net of cancellations	90	30	(7)	—	—	23
Share-based compensation	—	—	1,674	—	—	1,674
Exercise of stock options	179	60	4,055	—	—	4,115
Share repurchases	(357)	(119)	(2,218)	(10,288)	—	(12,625)
Other share retirements	(20)	(7)	(121)	(607)	—	(735)
Cash dividends	—	—	—	(5,035)	—	(5,035)
Balance at May 29, 2021	25,606	\$ 8,535	\$ 158,341	\$ 352,130	\$ (21,455)	\$ 497,551
Net loss	—	—	—	(2,116)	—	(2,116)
Unrealized gain on marketable securities, net of \$2 tax expense	—	—	—	—	4	4
Unrealized loss on derivative instruments, net of \$203 tax benefit	—	—	—	—	(666)	(666)
Foreign currency translation adjustments	—	—	—	—	(4,300)	(4,300)
Issuance of stock, net of cancellations	67	22	—	—	—	22
Share-based compensation	—	—	1,587	—	—	1,587
Share repurchases	(249)	(83)	(1,616)	(8,095)	—	(9,794)
Other share retirements	(30)	(9)	(197)	(496)	—	(702)
Cash dividends	—	—	—	(5,025)	—	(5,025)
Balance at August 28, 2021	25,394	\$ 8,465	\$ 158,115	\$ 336,398	\$ (26,417)	\$ 476,561
Net earnings	—	—	—	11,057	—	11,057
Unrealized loss on marketable securities, net of \$40 tax benefit	—	—	—	—	(151)	(151)
Unrealized loss on derivative instruments, net of \$265 tax benefit	—	—	—	—	(868)	(868)
Foreign currency translation adjustments	—	—	—	—	(2,515)	(2,515)
Issuance of stock, net of cancellations	1	—	22	—	—	22
Share-based compensation	—	—	1,546	—	—	1,546
Share repurchases	(166)	(55)	(1,092)	(5,598)	—	(6,745)
Other share retirements	(2)	(1)	(12)	(51)	—	(64)
Cash dividends	—	—	—	(4,990)	—	(4,990)
Balance at November 27, 2021	25,227	\$ 8,409	\$ 158,579	\$ 336,816	\$ (29,951)	\$ 473,853

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. Summary of Significant Accounting Policies**Basis of presentation**

The consolidated financial statements of Apogee Enterprises, Inc. (we, us, our or the Company) have been prepared in accordance with accounting principles generally accepted in the United States. The information included in this Form 10-Q should be read in conjunction with the Company's Form 10-K for the year ended February 26, 2022. We use the same accounting policies in preparing quarterly and annual financial statements. All adjustments necessary for a fair presentation of quarterly and year to date operating results are reflected herein and are of a normal, recurring nature. The results of operations for the three- and nine-month periods ended November 26, 2022 are not necessarily indicative of the results to be expected for the full year.

At the beginning of the first quarter of fiscal 2023, we began management of the Sotawall and Harmon businesses under the Architectural Services segment in order to create a single, unified offering for larger custom curtainwall projects. The comparative fiscal 2022 segment results for the Architectural Framing Systems and Architectural Services segments have been recast to reflect the move of the Sotawall business into the Architectural Services segment from the Architectural Framing Systems segment, effective at the start of the first quarter of fiscal 2023.

2. Revenue, Receivables and Contract Assets and Liabilities**Revenue**

The following table disaggregates total revenue by timing of recognition (see Note 12 for disclosure of revenue by segment):

(In thousands)	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Recognized at shipment	\$ 168,593	\$ 141,826	\$ 504,450	\$ 419,893
Recognized over time	199,254	192,391	592,141	566,127
Total	\$ 367,847	\$ 334,217	\$ 1,096,591	\$ 986,020

Receivables

Receivables reflected in the financial statements represent the net amount expected to be collected. An allowance for credit losses is established based on expected losses. Expected losses are estimated by reviewing individual accounts, considering aging, financial condition of the debtor, recent payment history, current and forecast economic conditions and other relevant factors. Upon billing, aging of receivables is monitored until collection. An account is considered current when it is within agreed upon payment terms. An account is written off when it is determined that the asset is no longer collectible. Retainage on construction contracts represents amounts withheld by our customers on long-term projects until the project reaches a level of completion where amounts are released to us from the customer.

(In thousands)	November 26, 2022	February 26, 2022
Trade accounts	\$ 142,591	\$ 129,085
Construction contracts	50,423	12,857
Contract retainage	31,395	28,782
Total receivables	224,409	170,724
Less: allowance for credit losses	1,855	2,132
Receivables, net	\$ 222,554	\$ 168,592

The following table summarizes the activity in the allowance for credit losses:

(In thousands)	November 26, 2022	February 26, 2022
Beginning balance	\$ 2,132	\$ 1,947
Additions charged to costs and expenses	20	729
Deductions from allowance, net of recoveries	(279)	(514)
Other changes ⁽¹⁾	(18)	(30)
Ending balance	\$ 1,855	\$ 2,132

⁽¹⁾ Result of foreign currency effects

Contract assets and liabilities

Contract assets consist of retainage, costs and earnings in excess of billings and other unbilled amounts typically generated when revenue recognized exceeds the amount billed to the customer. Contract liabilities consist of billings in excess of costs and earnings and other deferred revenue on contracts. Retainage is classified within receivables and deferred revenue is classified within other current liabilities on our consolidated balance sheets.

The time period between when performance obligations are complete and when payment is due is not significant. In certain of our businesses that recognize revenue over time, progress billings follow an agreed-upon schedule of values, and retainage is withheld by the customer until the project reaches a level of completion at which point amounts are released to us from the customer.

<i>(In thousands)</i>	November 26, 2022	February 26, 2022
Contract assets	\$ 64,359	\$ 59,185
Contract liabilities	31,657	11,373

The changes in contract assets and contract liabilities were mainly due to timing of project activity within our businesses that operate under long-term contracts.

Other contract-related disclosures

<i>(In thousands)</i>	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Revenue recognized related to contract liabilities from prior year-end	\$ 3,473	\$ 1,687	\$ 36,630	\$ 18,266
Revenue recognized related to prior satisfaction of performance obligations	4,640	5,051	9,586	12,568

Some of our contracts have an expected duration of longer than a year, with performance obligations extending over that time frame. Generally, these contracts are found in our businesses that typically operate with long-term contracts, which recognize revenue over time. The transaction prices associated with unsatisfied performance obligations at November 26, 2022 are expected to be satisfied, and the corresponding revenue to be recognized, over the following estimated time periods:

<i>(In thousands)</i>	November 26, 2022
Within one year	\$ 493,289
Within two years	280,427
Beyond two years	87,660
Total	<u><u>\$ 861,376</u></u>

3. Supplemental Balance Sheet Information

Inventories

<i>(In thousands)</i>	November 26, 2022	February 26, 2022
Raw materials	\$ 43,722	\$ 42,541
Work-in-process	17,081	18,144
Finished goods	25,229	19,809
Total inventories	<u><u>\$ 86,032</u></u>	<u><u>\$ 80,494</u></u>

Other current liabilities

(In thousands)	November 26, 2022	February 26, 2022
Warranties	\$ 14,137	\$ 11,786
Income and other taxes	5,832	15,770
Accrued self-insurance reserves	15,888	8,796
Accrued freight	1,917	2,078
Deferred revenue	2,536	2,714
Other	25,864	26,318
Total other current liabilities	\$ 66,174	\$ 67,462

Other non-current liabilities

(In thousands)	November 26, 2022	February 26, 2022
Deferred benefit from New Markets Tax Credit transactions	\$ 9,250	\$ 9,165
Retirement plan obligations	6,269	7,041
Deferred compensation plan	6,851	9,483
Deferred tax liabilities	3,793	2,296
Other	21,033	16,598
Total other non-current liabilities	\$ 47,196	\$ 44,583

4. Financial Instruments

Marketable securities

Through our wholly-owned insurance subsidiary, Prism Assurance, Ltd. (Prism), we hold the following available-for-sale marketable securities, made up of municipal and corporate bonds:

(In thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
November 26, 2022	\$ 10,835	\$ —	\$ 675	\$ 10,160
February 26, 2022	11,862	45	123	11,784

Prism insures a portion of our general liability, workers' compensation and automobile liability risks using reinsurance agreements to meet statutory requirements. The reinsurance carrier requires Prism to maintain fixed-maturity investments for the purpose of providing collateral for Prism's obligations under the reinsurance agreements.

The amortized cost and estimated fair values of these bonds at November 26, 2022, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities, as borrowers may have the right to call or prepay obligations with or without penalty.

(In thousands)	Amortized Cost	Estimated Fair Value
Due within one year	\$ 1,739	\$ 1,720
Due after one year through five years	9,096	8,440
Total	\$ 10,835	\$ 10,160

Derivative instruments

We use interest rate swaps, foreign exchange forward contracts, commodity swaps and forward purchase contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity price fluctuations. The information that follows explains the various types of derivatives and financial instruments we use, how such instruments are accounted for, and how such instruments impact our financial position and performance.

In fiscal 2020, we entered into an interest rate swap to hedge exposure to variability in cash flows from interest payments on our floating-rate revolving credit facility and term loan. As of November 26, 2022, the interest rate swap contract had a notional value of \$30.0 million.

We periodically enter into forward purchase contracts and/or fixed/floating swaps to manage the risk associated with fluctuations in aluminum prices and fluctuations in foreign exchange rates (primarily related to the Canadian dollar). These contracts generally have an original maturity date of less than one year. As of November 26, 2022, we held foreign exchange forward contracts and aluminum fixed/floating swaps with U.S. dollar notional values of \$3.0 million and \$8.1 million, respectively.

These derivative instruments are recorded within our consolidated balance sheets within other current assets and liabilities. Gains or losses associated with these instruments are recorded as a component of accumulated other comprehensive income.

Fair value measurements

Financial assets and liabilities are classified in the fair value hierarchy based on the lowest level input that is significant to the fair value measurement: Level 1 (unadjusted quoted prices in active markets for identical assets or liabilities); Level 2 (observable market inputs, other than quoted prices included in Level 1); and Level 3 (unobservable inputs that cannot be corroborated by observable market data). We do not have any Level 3 financial assets or liabilities.

(In thousands)	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Total Fair Value
November 26, 2022			
Assets:			
Money market funds	\$ 6,629	\$ —	\$ 6,629
Municipal and corporate bonds	—	10,160	10,160
Cash surrender value of life insurance	—	16,247	16,247
Interest rate swap contract	—	1,917	1,917
Liabilities:			
Deferred compensation	—	9,277	9,277
Foreign currency forward/option contract	—	192	192
Aluminum hedging contract	—	2,382	2,382
February 26, 2022			
Assets:			
Money market funds	\$ 19,288	\$ —	\$ 19,288
Municipal and corporate bonds	—	11,784	11,784
Cash surrender value of life insurance	—	17,831	17,831
Aluminum hedging contract	—	2,133	2,133
Interest rate swap contract	—	718	718
Liabilities:			
Deferred compensation	—	12,491	12,491
Foreign currency forward/option contract	—	161	161

Money market funds and commercial paper

Fair value of money market funds was determined based on quoted prices for identical assets in active markets. Commercial paper was measured at fair value using inputs based on quoted prices for similar securities in active markets. These assets are included within cash and cash equivalents on our consolidated balance sheets.

Municipal and corporate bonds

Municipal and corporate bonds were measured at fair value based on market prices from recent trades of similar securities and are classified within our consolidated balance sheets as other current or other non-current assets based on maturity date.

Cash surrender value of life insurance and deferred compensation

Contracts insuring the lives of certain employees who are eligible to participate in certain non-qualified pension and deferred compensation plans are held in trust. Cash surrender value of the contracts is based on performance measurement funds that shadow the deferral investment allocations made by participants in certain deferred compensation plans. Changes in cash surrender value are recorded in other expense. The deferred compensation liability balances are valued based on amounts allocated by participants to the underlying performance measurement funds.

Derivative instruments

The interest rate swap is measured at fair value using other observable market inputs, based off of benchmark interest rates.

Forward foreign exchange and fixed/floating aluminum contracts are measured at fair value using other observable market inputs, such as quotations on forward foreign exchange points, foreign currency exchange rates, and forward purchase aluminum prices. Derivative positions are primarily valued using standard calculations and models that use as their basis readily observable market parameters. Industry standard data providers are our primary source for forward and spot rate information for both interest and currency rates and aluminum prices.

Nonrecurring fair value measurements

We measure certain financial instruments at fair value on a nonrecurring basis including goodwill, intangible assets, property and equipment and right-of-use lease assets. These assets were initially measured and recognized at amounts equal to the fair value determined as of the date of acquisition or purchase subject to changes in value only for foreign currency translation. Periodically, these assets are tested for impairment, by comparing their respective carrying values to the estimated fair value of the reporting unit or asset group in which they reside. In the event any of these assets were to become impaired, we would recognize an impairment expense equal to the amount by which the carrying value of the reporting unit, impaired asset or asset group exceeds its estimated fair value. Fair value measurements of reporting units are estimated using an income approach involving discounted cash flow models that contain certain Level 3 inputs requiring significant management judgment, including projections of economic conditions, customer demand and changes in competition, revenue growth rates, gross profit margins, operating margins, capital expenditures, working capital requirements, terminal growth rates and discount rates. Fair value measurements of the reporting units associated with our goodwill balances and our indefinite-lived intangible assets are estimated at least annually in the fourth quarter of each fiscal year for purposes of impairment testing if a quantitative analysis is performed.

5. Goodwill and Other Intangible Assets

Goodwill

Goodwill represents the excess of the cost over the value of net tangible and identified intangible assets of acquired businesses. We evaluate goodwill for impairment annually as of the first day of our fiscal fourth quarter, or more frequently if events or changes in circumstances indicate that the carrying value of goodwill may not be recoverable.

At the beginning of the first quarter of fiscal 2023, we began management of the Sotawall and Harmon businesses under the Architectural Services segment in order to create a single, unified offering for larger custom curtainwall projects, which resulted in the combination of the Sotawall and Harmon reporting units into a single reporting unit. We evaluated goodwill on a qualitative basis prior to and subsequent to this change for these reporting units and concluded that no adjustment to the carrying value of goodwill was necessary. Concurrent with the move of Sotawall from the Architectural Framing Systems segment to the Architectural Services segment effective at the start of our first quarter of fiscal 2023, goodwill was reallocated to the affected reporting units within each segment, using a relative fair value approach as outlined in ASC 350, *Intangibles - Goodwill and Other*. In addition, for all reporting units, no qualitative indicators of impairment were identified during the first quarter of fiscal 2023, and therefore, no interim quantitative goodwill impairment evaluation was performed.

The following table presents the carrying amount of goodwill attributable to each reporting segment including the amount of goodwill that was reallocated from the Architectural Framing Systems segment to the Architectural Services segment using the relative fair value approach during the first quarter of fiscal 2023:

(In thousands)	Architectural Framing Systems	Architectural Services	Architectural Glass	Large-Scale Optical	Total
Balance at February 27, 2021	\$ 93,099	\$ 1,120	\$ 25,322	\$ 10,557	\$ 130,098
Foreign currency translation	82	—	(78)	—	4
Balance at February 26, 2022	93,181	1,120	25,244	10,557	130,102
Reallocation among reporting units ⁽¹⁾	(2,048)	2,048	—	—	—
Foreign currency translation	(763)	(105)	34	—	(834)
Balance at November 26, 2022	\$ 90,370	\$ 3,063	\$ 25,278	\$ 10,557	\$ 129,268

⁽¹⁾ Represents the reallocation of goodwill as a result of transitioning Sotawall from the Architectural Framing Systems segment to the Architectural Services segment as of the start of the first quarter of fiscal 2023.

Other intangible assets

Indefinite-lived intangible assets

We have intangible assets for certain acquired trade names and trademarks which are determined to have indefinite useful lives. We test indefinite-lived intangible assets for impairment annually at the same measurement date as goodwill, the first day of our fiscal fourth quarter, or more frequently if events or changes in circumstances indicate that it is more likely than not that the asset is impaired. Based on the impairment analysis performed in the fourth quarter of fiscal 2022, the fair value of each of our

trade names and trademarks exceeded the carrying amount. However, due to triggering events identified in the fourth quarter of fiscal 2022, resulting from the finalization of our plans for integrating the Sotawall business into the Architectural Services segment, beginning in fiscal 2023, we determined that the carrying value of the Sotawall trade name exceeded fair value by \$12.7 million. We determined that Sotawall had an immaterial fair value, resulting in the trade name being fully impaired as of fiscal 2022 year-end. We recognized this amount as impairment expense in the fourth quarter ended February 26, 2022.

Finite-lived intangible assets

Long-lived assets or asset groups, including intangible assets subject to amortization and property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of those assets may not be recoverable. We use undiscounted cash flows to determine whether impairment exists and measure any impairment loss using discounted cash flows to determine the fair value of long-lived assets. Due to triggering events identified during the fourth quarter of fiscal 2022, as a result of finalization of our plans for integrating the Sotawall business into the Architectural Services segment, beginning in fiscal 2023, we determined that the finite-lived intangible assets of Sotawall were impaired as of February 26, 2022. As such, we recognized a long-lived asset impairment charge of \$36.7 million in finite-lived intangible assets in the fourth quarter of fiscal year 2022, within the Architectural Framing Systems segment.

The gross carrying amount of other intangible assets and related accumulated amortization was:

(In thousands)	Gross Carrying Amount	Accumulated Amortization	Impairment Expense	Foreign Currency Translation	Net
November 26, 2022					
Definite-lived intangible assets:					
Customer relationships	\$ 89,495	\$ (48,843)	\$ —	\$ (2,077)	\$ 38,575
Other intangibles	39,449	(35,300)	—	(815)	3,334
Total	<u>128,944</u>	<u>(84,143)</u>	<u>—</u>	<u>(2,892)</u>	<u>41,909</u>
Indefinite-lived intangible assets:					
Trademarks	27,129	—	—	(213)	26,916
Total intangible assets	<u>\$ 156,073</u>	<u>\$ (84,143)</u>	<u>\$ —</u>	<u>\$ (3,105)</u>	<u>\$ 68,825</u>
February 26, 2022					
Definite-lived intangible assets:					
Customer relationships	\$ 122,961	\$ (47,226)	\$ (33,608)	\$ 141	\$ 42,268
Other intangibles	41,838	(35,613)	(3,127)	(14)	3,084
Total	<u>164,799</u>	<u>(82,839)</u>	<u>(36,735)</u>	<u>127</u>	<u>45,352</u>
Indefinite-lived intangible assets:					
Trademarks	39,832	—	(12,738)	35	27,129
Total intangible assets	<u>\$ 204,631</u>	<u>\$ (82,839)</u>	<u>\$ (49,473)</u>	<u>\$ 162</u>	<u>\$ 72,481</u>

Amortization expense on definite-lived intangible assets was \$3.1 million and \$5.9 million for the nine-month periods ended November 26, 2022 and November 27, 2021, respectively. Amortization expense of other identifiable intangible assets is included in selling, general and administrative expenses. At November 26, 2022, the estimated future amortization expense for definite-lived intangible assets was:

(In thousands)	Remainder of 2023	2024	2025	2026	2027
Estimated amortization expense	\$ 1,136	\$ 4,393	\$ 4,363	\$ 4,346	\$ 4,292

6. Debt

During the second quarter ended August 27, 2022, we amended and extended our committed revolving credit facility to include maximum borrowings of up to \$385 million with a maturity of August 2027. As part of the amendment, we repaid the \$150 million term loan with borrowings under the revolving credit facility. As of November 26, 2022, outstanding borrowings under our revolving credit facility were \$188.0 million, while there were no outstanding borrowings under the revolving credit facility as of February 26, 2022.

Our revolving credit facility contains two maintenance financial covenants that require us to stay below a maximum debt-to-EBITDA ratio and maintain a minimum ratio of EBITDA-to-interest expense. Both ratios are computed quarterly, with

EBITDA calculated on a rolling four-quarter basis. At November 26, 2022, we were in compliance with both financial covenants. Additionally, at November 26, 2022, we had a total of \$12.3 million of ongoing letters of credit related to industrial revenue bonds, construction contracts and insurance collateral that expire in fiscal years 2024 to 2032 and reduce borrowing capacity under the revolving credit facility.

At November 26, 2022, debt included \$12.0 million of industrial revenue bonds that mature in fiscal years 2036 through 2043. In March 2022, a \$1.0 million industrial revenue bond matured and was repaid. The fair value of all industrial revenue bonds approximated carrying value at November 26, 2022, due to the variable interest rates on these instruments. Our credit facility, term loan and industrial revenue bonds would be classified as Level 2 within the fair value hierarchy described in Note 4.

We also maintain two Canadian committed, revolving credit facilities totaling \$25.0 million (USD). At November 26, 2022, outstanding borrowings under our Canadian committed, revolving credit facilities were \$3.7 million, while there were no outstanding borrowings under the Canadian facilities as of February 26, 2022.

Interest payments were \$5.3 million and \$2.7 million for the nine months ended November 26, 2022 and November 27, 2021, respectively.

7. Leases

We lease certain of the buildings and equipment used in our operations. We determine if an arrangement contains a lease at inception. Currently, all of our lease arrangements are classified as operating leases. We elected the package of practical expedients permitted under the transition guidance in adopting ASC 842, which among other things, allowed us to carry forward our historical lease classification. Operating lease assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease expense is recognized on a straight-line basis over the lease term. Our leases have remaining lease terms of one to ten years, some of which include renewal options that can extend the lease for up to an additional ten years at our sole discretion. We have made an accounting policy election not to record leases with an original term of 12 months or less on our consolidated balance sheet; such leases are expensed on a straight-line basis over the lease term.

In determining lease asset value, we consider fixed or variable payment terms, prepayments, incentives, and options to extend, terminate or purchase. Renewal, termination or purchase options affect the lease term used for determining lease asset value only if the option is reasonably certain to be exercised. We use a discount rate for each lease based upon an estimated incremental borrowing rate over a similar term. We have elected the practical expedient to account for lease and non lease components (e.g., common-area maintenance costs) as a single lease component. Our lease agreements do not contain any material residual value guarantees or material restrictive covenants. We are not a lessor in any transactions.

The components of lease expense were as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Operating lease cost	\$ 3,293	\$ 3,422	\$ 9,298	\$ 10,321
Short-term lease cost	144	357	804	821
Variable lease cost	904	725	2,667	2,182
Total lease cost	<u>\$ 4,341</u>	<u>\$ 4,504</u>	<u>\$ 12,769</u>	<u>\$ 13,324</u>

Other supplemental information related to leases was as follows:

(In thousands except weighted-average data)	Nine Months Ended	
	November 26, 2022	November 27, 2021
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 10,580	\$ 10,744
Lease assets obtained in exchange for new operating lease liabilities	\$ 11,125	\$ 3,107
Weighted-average remaining lease term - operating leases	4.7 years	5.4 years
Weighted-average discount rate - operating leases	3.14 %	2.88 %

Future maturities of lease liabilities are as follows:

(In thousands)	November 26, 2022
Remainder of Fiscal 2023	\$ 3,243
Fiscal 2024	12,587
Fiscal 2025	11,326
Fiscal 2026	9,371
Fiscal 2027	7,960
Fiscal 2028	4,270
Thereafter	2,324
Total lease payments	51,081
Less: Amounts representing interest	3,226
Present value of lease liabilities	<u><u>\$ 47,855</u></u>

8. Commitments and Contingent Liabilities

Bond commitments

In the ordinary course of business, predominantly in our Architectural Services and Architectural Framing Systems segments, we are required to provide surety or performance bonds that commit payments to our customers for any non-performance. At November 26, 2022, \$1.4 billion of these types of bonds were outstanding, of which \$578.7 million is in our backlog. These bonds do not have stated expiration dates. We have never been required to make payments under surety or performance bonds with respect to our existing businesses.

Warranty and project-related contingencies

We reserve estimated exposures on known claims, as well as on a portion of anticipated claims, for product warranty and rework cost, based on historical product liability claims as a ratio of sales. Claim costs are deducted from the accrual when paid. Factors that could have an impact on these accruals in any given period include the following: changes in manufacturing quality, changes in product mix and any significant changes in sales volume.

(In thousands)	Nine Months Ended	
	November 26, 2022	November 27, 2021
Balance at beginning of period	\$ 13,923	\$ 14,999
Additional accruals	11,201	4,175
Claims paid	(7,755)	(4,071)
Balance at end of period	<u><u>\$ 17,369</u></u>	<u><u>\$ 15,103</u></u>

Additionally, we are subject to project management and installation-related contingencies as a result of our fixed-price material supply and installation service contracts, primarily in our Architectural Services segment and certain of our Architectural Framing Systems businesses. We manage the risk of these exposures through contract negotiations, proactive project management and insurance coverages.

Letters of credit

At November 26, 2022, we had \$12.3 million of ongoing letters of credit, all of which have been issued under our committed revolving credit facility, as discussed in Note 6. We also have a \$3.4 million letter of credit which has been issued outside our committed revolving credit facility, with no impact on our borrowing capacity and debt covenants.

Purchase obligations

Purchase obligations for raw material commitments and capital expenditures totaled \$222.2 million as of November 26, 2022.

New Markets Tax Credit (NMTC) transactions

We have three outstanding NMTC arrangements which help to support operational expansion. Proceeds received from investors on these transactions are included within other current and other non-current liabilities in our consolidated balance sheets. The NMTC arrangements are subject to 100 percent tax credit recapture for a period of seven years from the date of each respective transaction. Upon the termination of each arrangement, these proceeds will be recognized in earnings in exchange for the transfer of tax credits. The direct and incremental costs incurred in structuring these arrangements have been deferred and are included in other non-current assets in our consolidated balance sheets. These costs will be recognized in conjunction with the recognition of the related proceeds on each arrangement. During the construction phase or for working capital purposes for each

project, we are required to hold cash dedicated to fund each project which is classified as restricted cash in our consolidated balance sheets. Variable-interest entities, which have been included within our consolidated financial statements, have been created as a result of the structure of these transactions, as investors in the programs do not have a material interest in their underlying economics.

During the first quarter of fiscal 2023, one NMTC transaction was terminated, and a new NMTC transaction was established as a replacement. As a result of these transactions, \$19.5 million in previous proceeds received were repaid and \$19.5 million was contributed back to the Company as part of the newly established NMTC transaction. This NMTC transaction will be held for the remainder of the original seven-year term.

The table below provides a summary of our outstanding NMTC transactions (in millions):

Inception date	Termination date	Deferred Benefit	Deferred costs	Net benefit
June 2016	June 2023	\$ 6.0	\$ 1.2	\$ 4.8
September 2018	September 2025	3.2	1.0	2.2
May 2022 ⁽¹⁾	August 2025	6.1	1.6	4.5
Total		\$ 15.3	\$ 3.8	\$ 11.5

(1) Continuation of the August 2018 NMTC financing transaction

Litigation

The Company is a party to various legal proceedings incidental to its normal operating activities. In particular, like others in the construction supply and services industry, the Company is routinely involved in various disputes and claims arising out of construction projects, sometimes involving significant monetary damages or product replacement. We have in the past and are currently subject to product liability and warranty claims, including certain legal claims related to a commercial sealant product formerly incorporated into our products. In December 2022, the claimant in an arbitration of one such claim was awarded \$20 million. The Company intends to appeal the award and believes, after taking into account all currently available information, including the advice of counsel and the likelihood of available insurance coverage, that this award will not have a material adverse effect on the Company's business, financial condition, results of operations or cash flows. The Company is also subject to litigation arising out of areas such as employment practices, workers compensation and general liability matters. Although it is very difficult to accurately predict the outcome of any such proceedings, facts currently available indicate that no matters will result in losses that would have a material adverse effect on the results of operations, cash flows or financial condition of the Company.

9. Share-Based Compensation

Total share-based compensation expense included in the results of operations was \$6.0 million for the nine-month period ended November 26, 2022 and \$4.8 million for the nine-month period ended November 27, 2021.

Stock options

Stock option activity for the current nine-month period is summarized as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
Outstanding at beginning of year	370,800	\$ 23.04		
Awards exercised	(145,060)	23.04		
Awards canceled/expired	(67,740)	23.04		
Outstanding and expected to vest at November 26, 2022	<u>158,000</u>	\$ 23.04	0.7 years	\$ 2,000,280

For the nine-months ended November 26, 2022, there were no cash proceeds from the exercise of stock options as all stock options were exercised on a stock-for-stock basis. The aggregate intrinsic value of securities exercised (the amount by which the stock price on the date of exercise exceeded the stock price of the award on the date of grant) was \$2.7 million. For the nine-months ended November 27, 2021, cash proceeds from the exercise of stock options was \$4.1 million and the aggregate intrinsic value of securities exercised (the amount by which the stock price on the date of exercise exceeded the stock price of the award on the date of grant) was \$2.3 million.

Executive compensation program

In fiscal 2022, the Compensation Committee of the Board of Directors implemented an executive compensation program for certain key employees. In each of the first quarters of fiscal 2023 and fiscal 2022, we issued performance shares in the form of nonvested share unit awards, which give the recipient the right to receive shares earned at the end of the respective performance periods. The number of share units issued at grant is equal to the target number of performance shares and allows for the right to receive a variable number of shares dependent on achieving a defined performance goal of return on invested capital and being employed at the end of the performance period.

Nonvested share awards and units

Nonvested share activity, including restricted stock awards and performance share units, for the current nine-month period is summarized as follows:

Nonvested shares and units	Number of Shares and Units	Weighted Average Grant Date Fair Value
Nonvested at February 26, 2022 ⁽¹⁾	488,944	\$ 30.14
Granted ⁽²⁾	182,493	46.10
Vested	(148,332)	27.56
Canceled ⁽³⁾	(44,932)	36.02
Nonvested at November 26, 2022 ⁽⁴⁾	<u>478,173</u>	<u>\$ 36.48</u>

(1) Includes a total of 50,825 nonvested share units granted and outstanding at target level for the fiscal 2022-2024 performance period.

(2) Includes a total of 38,654 nonvested share units granted and outstanding at target level for the 2023-2025 performance period.

(3) Includes a total of 9,690 nonvested share units cancelled for the fiscal 2022-2024 and fiscal 2023-2025 performance periods.

(4) Includes a total of 45,207 and 34,492 nonvested share units granted and outstanding at target level for the 2022-2024 and 2023-2025 performance periods, respectively.

At November 26, 2022, there was \$11.4 million of total unrecognized compensation cost related to nonvested share and nonvested share unit awards, which is expected to be recognized over a weighted average period of approximately 25 months. The total fair value of shares vested during the nine months ended November 26, 2022 was \$6.2 million.

10. Income Taxes

The Company files income tax returns in the U.S. federal jurisdiction, various U.S. state and local jurisdictions, Canada, Brazil and other international jurisdictions. The Company is no longer subject to U.S. federal tax examinations for years prior to fiscal 2019, or state and local income tax examinations for years prior to fiscal 2013. The Company is not currently under U.S. federal examination for years subsequent to fiscal year 2018, and there is very limited audit activity of the Company's income tax returns in U.S. state jurisdictions or international jurisdictions.

In the second quarter of fiscal 2023, the Company claimed certain tax deductions, including a worthless stock loss deduction, related to its investment in Sotawall Limited, a Canadian subsidiary. These deductions generated a net tax benefit of \$13.7 million.

The total liability for unrecognized tax benefits was \$5.5 million at November 26, 2022, compared to \$3.3 million at February 26, 2022. The increase was primarily related to the tax deductions claimed during the second quarter of fiscal 2023 associated with the Company's investment in Sotawall Limited, a Canadian subsidiary. Penalties and interest related to unrecognized tax benefits are recorded in income tax expense.

11. Earnings per Share

The following table presents a reconciliation of the share amounts used in the computation of basic and diluted earnings per share:

(In thousands)	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Basic earnings per share – weighted average common shares outstanding	21,870	24,957	22,043	25,166
Weighted average effect of nonvested share grants and assumed exercise of stock options	408	352	413	293
Diluted earnings per share – weighted average common shares and potential common shares outstanding	22,278	25,309	22,456	25,459
Stock awards excluded from the calculation of earnings per share because the effect was anti-dilutive (award price greater than average market price of the shares)	109	—	109	—

12. Business Segment Data

We have four reporting segments:

- The **Architectural Framing Systems** segment designs, engineers, fabricates and finishes aluminum window, curtainwall, storefront and entrance systems for the exterior of buildings.
- The **Architectural Services** segment integrates technical services, project management, and field installation services to design, engineer, fabricate, and install building glass and curtainwall systems.
- The **Architectural Glass** segment coats and fabricates, high-performance glass used in custom window and wall systems on commercial buildings.
- The **Large-Scale Optical (LSO)** segment manufactures high-performance glass and acrylic products for custom framing, museum, and technical glass markets.

At the beginning of the first quarter of fiscal 2023, we began management of the Sotawall and Harmon businesses under the Architectural Services segment in order to create a single, unified offering for larger custom curtainwall projects. The fiscal 2022 segment results were recast for comparability.

(In thousands)	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Net sales				
Architectural Framing Systems	\$ 165,013	\$ 141,462	\$ 501,172	\$ 415,203
Architectural Services	102,031	105,404	312,151	292,506
Architectural Glass	81,541	74,289	235,158	236,693
Large-Scale Optical	26,660	27,351	76,988	75,122
Intersegment eliminations	(7,398)	(14,289)	(28,878)	(33,504)
Net sales	<u>\$ 367,847</u>	<u>\$ 334,217</u>	<u>\$ 1,096,591</u>	<u>\$ 986,020</u>
Operating income (loss)				
Architectural Framing Systems	\$ 22,089	\$ 12,085	\$ 66,266	\$ 28,837
Architectural Services	6,032	7,807	14,449	19,172
Architectural Glass	7,461	(1,277)	19,087	(16,143)
Large-Scale Optical	7,109	5,996	19,598	17,326
Corporate and other	(7,930)	(6,901)	(19,351)	(18,508)
Operating income	<u>\$ 34,761</u>	<u>\$ 17,710</u>	<u>\$ 100,049</u>	<u>\$ 30,684</u>

Due to the varying combinations and integration of individual window, storefront and curtainwall systems, it is impractical to report product revenues generated by class of product, beyond the segment revenues currently reported.

13. Restructuring

On August 11, 2021, we announced plans to realign and simplify our business structure. During the first quarter of fiscal 2023, we completed the execution of these plans with the sale of the remaining manufacturing assets at our Architectural Glass location, in Dallas, Texas, for \$4.1 million. The remaining assets had a carrying value of \$3.4 million, and we recognized a gain on the sale of approximately \$0.6 million, net of associated transaction costs, which is included as a reduction of cost of sales within our consolidated statements of operations.

The following table summarizes our restructuring related accrual balances included within accrued payroll and related costs and other current liabilities in the consolidated balance sheets. All balances are expected to be paid within the current fiscal year.

(In thousands)	Architectural Framing	Architectural Glass	Corporate & Other	Total
Balance at February 27, 2021	\$ 2,872	\$ 230	\$ 161	\$ 3,263
Restructuring expense	2,000	1,036	1,039	4,075
Payments	(3,567)	(529)	(972)	(5,068)
Other adjustments	(865)	—	—	(865)
Balance at February 26, 2022	440	737	228	1,405
Restructuring expense	—	116	—	116
Payments	(203)	(690)	(203)	(1,096)
Other adjustments	(152)	(18)	—	(170)
Balance at November 26, 2022	\$ 85	\$ 145	\$ 25	\$ 255

14. Subsequent Events

We have evaluated subsequent events for potential recognition and disclosure through the date of this filing and determined that there were no subsequent events that required recognition or disclosure in the consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-looking statements

This Quarterly Report on Form 10-Q, including the section, Management's Discussion and Analysis of Financial Condition and Results of Operations, contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements reflect our current views with respect to future events and financial performance. The words "believe," "expect," "anticipate," "intend," "estimate," "forecast," "project," "should," "will," "continue" and similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All forecasts and projections in this document are "forward-looking statements," and are based on management's current expectations or beliefs. From time to time, we may also provide oral and written forward-looking statements in other materials we release to the public, such as press releases, presentations to securities analysts or investors, or other communications by the Company. Any or all of our forward-looking statements in this report and in any public statements we make could be materially different from actual results.

Accordingly, we wish to caution investors that any forward-looking statements made by or on behalf of the Company are subject to uncertainties and other factors that could cause actual results to differ materially from such statements. Information about factors that could materially affect our results can be found in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended February 26, 2022 and in subsequent filings with the U.S. Securities and Exchange Commission, including this Quarterly Report on Form 10-Q.

We also wish to caution investors that other factors might in the future prove to be important in affecting the Company's results of operations. New factors emerge from time to time; it is not possible for management to predict all such factors, nor can it assess the impact of each such factor on the business or the extent to which any factor, or a combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. We undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Overview

We are a leader in the design and development of value-added glass and metal products and services. Our four reporting segments are: Architectural Framing Systems, Architectural Glass, Architectural Services and Large-Scale Optical (LSO).

During fiscal 2022, we conducted a strategic review of our business and the markets we serve in order to establish a new enterprise strategy with three key elements, as discussed below:

1. **Become the economic leader in our target markets.** We will achieve this by developing a deep understanding of our target markets and aligning our businesses with clear go-to-market strategies to drive value for our customers through differentiated product and service offerings. We will also build a relentless focus on operational execution, driving productivity improvements, and maintaining a competitive cost structure, so that we may bring more value to our customers and improve our own profitability.

2. **Actively manage our portfolio to drive higher margins and returns.** We intend to shift our business mix toward higher operating margin offerings and improve our return on invested capital performance. We will accomplish this by allocating resources to grow our top performing businesses, actively addressing underperforming businesses, and investing to add new differentiated product and service offerings to accelerate our growth.
3. **Strengthen our core capabilities.** We are shifting from our historical, decentralized operating model, to one with center-led functional expertise that enables us to leverage the scale of the enterprise to better support the needs of the business. We are establishing a Company-wide operating system with common tools and processes that are based on the foundation of Lean and Continuous Improvement. This will be supported by a robust talent management program and a commitment to strong governance to ensure compliance and drive sustainable performance.

At the beginning of the first quarter of fiscal 2023, we began management of the Sotawall and Harmon businesses under the Architectural Services segment in order to create a single, unified offering for larger custom curtainwall projects. The comparative fiscal 2022 segment results for the Architectural Framing Systems and Architectural Services segments have been recast to reflect the move of the Sotawall business into the Architectural Services segment from the Architectural Framing Systems segment, effective at the start of the first quarter of fiscal 2023.

The following selected financial data should be read in conjunction with the Company's Form 10-K for the year ended February 26, 2022 and the consolidated financial statements, including the notes to consolidated financial statements, included therein.

Highlights of Third Quarter of Fiscal 2023 Compared to Third Quarter of Fiscal 2022

Net sales

Consolidated net sales increased 10.1 percent, or \$33.6 million, and 11.2 percent, or \$110.6 million, for the three- and nine-month periods ended November 26, 2022, compared to the same periods in the prior year, primarily driven by flow-through from pricing actions taken to offset inflation within the Architectural Framing Systems and Architectural Glass segments.

The relationship between various components of operations, as a percentage of net sales, is presented below:

	Three Months Ended		Nine Months Ended	
	November 26, 2022	November 27, 2021	November 26, 2022	November 27, 2021
Net sales	100.0 %	100.0 %	100.0 %	100.0 %
Cost of sales	76.5	80.6	76.5	81.7
Gross profit	23.5	19.4	23.5	18.3
Selling, general and administrative expenses	14.1	14.1	14.3	15.2
Operating income	9.4	5.3	9.1	3.1
Interest expense, net	0.7	0.2	0.5	0.3
Other expense, net	0.2	0.9	0.2	0.3
Earnings before income taxes	8.6	4.2	8.4	2.5
Income tax expense	2.1	0.9	0.8	0.5
Net earnings	6.5 %	3.3 %	7.6 %	2.0 %
Effective tax rate	24.8 %	21.7 %	9.3 %	19.6 %

Gross profit

Gross profit as a percent of sales (gross margin) was 23.5 percent for each of the three- and nine-month periods ended November 26, 2022, respectively, compared to 19.4 percent and 18.3 percent for the three- and nine-month periods ended November 27, 2021. Both period improvements in gross margin were driven primarily by pricing actions that exceeded the inflation-related cost increases in the Architectural Framing Systems and Architectural Glass segments. The nine-month period ended November 26, 2022, includes the benefits from restructuring actions completed in the second quarter of the prior year in the Architectural Glass and Architectural Framing Systems segments. The prior-year periods included \$3.6 million and \$22.1 million of restructuring charges which were included in cost of sales and incurred during the three- and nine-month periods ended November 27, 2021.

Selling, general and administrative (SG&A) expenses

SG&A expenses as a percent of sales were 14.1 percent and 14.3 percent for the three- and nine-month periods ended November 26, 2022, respectively, compared to 14.1 percent and 15.2 percent for the prior year three- and nine-month periods. SG&A decreased as a percent of sales compared to the nine-month period in the prior year primarily due to the benefits realized from previously completed restructuring actions.

Income tax expense

The effective income tax rate in the third quarter of fiscal 2023 was 24.8 percent, compared to 21.7 percent in the same period last year, and 9.3 percent for the first nine months of fiscal 2023, compared to 19.6 percent in the prior year period. In the second quarter of fiscal 2023, the Company claimed certain tax deductions, including a worthless stock loss deduction, related to its investment in Sotawall Limited, a Canadian subsidiary. These deductions generated a net tax benefit of 13.7 million, and reduced our effective tax rate for the nine-month period of fiscal 2023 by approximately 14.8 percentage points.

Segment Analysis**Architectural Framing Systems**

(In thousands)	Three Months Ended			Nine Months Ended		
	November 26, 2022	November 27, 2021	% Change	November 26, 2022	November 27, 2021	% Change
Net sales	\$ 165,013	\$ 141,462	16.6 %	\$ 501,172	\$ 415,203	20.7 %
Operating income	22,089	12,085	82.8 %	66,266	28,837	129.8 %
Operating margin	13.4 %	8.5 %		13.2 %	6.9 %	

Architectural Framing Systems net sales increased \$23.6 million, or 16.6 percent, and \$86.0 million, or 20.7 percent, for the three- and nine-month periods ended November 26, 2022, respectively, compared to the prior year periods, primarily driven by inflation-related pricing actions.

Operating margin increased 490 basis points and 630 basis points for the three- and nine-month periods of the current year, compared to the same periods in the prior year, reflecting improved pricing and mix, which more than offset the impact of inflation, and the benefits from restructuring actions completed in the prior year, which further strengthened our competitive position and more than offset the impact of cost inflation.

As of November 26, 2022, segment backlog was approximately \$246 million, compared to approximately \$286 million at the end of the prior quarter of the current fiscal year, and was approximately \$269 million at the end of third quarter fiscal 2022. Backlog represents the dollar amount of signed contracts or firm orders, generally as a result of a competitive bidding process, which may be expected to be recognized as revenue in the future. Backlog is not a term defined under U.S. GAAP and is not a measure of contract profitability. We view backlog as one indicator of future revenues, particularly in our longer-lead time businesses. In addition to backlog, we have a substantial amount of projects with short lead times that book-and-bill within the same reporting period and are not included in backlog. We have strong visibility into future business commitments beyond backlog, as projects awarded, verbal commitments and bidding activities are not included in backlog.

Architectural Services

(In thousands)	Three Months Ended			Nine Months Ended		
	November 26, 2022	November 27, 2021	% Change	November 26, 2022	November 27, 2021	% Change
Net sales	\$ 102,031	\$ 105,404	(3.2)%	\$ 312,151	\$ 292,506	6.7 %
Operating income	6,032	7,807	(22.7)%	14,449	19,172	(24.6)%
Operating margin	5.9 %	7.4 %		4.6 %	6.6 %	

Architectural Services net sales decreased \$3.4 million, or 3.2 percent for the three-month period ended November 26, 2022, respectively, compared to the same period in the prior year, driven by decreased project activity. In the comparative nine-month period ended November 26, 2022 net sales increased \$19.6 million, or 6.7 percent compared to the same period in the prior year, driven by increased volume from executing projects in backlog.

Operating margin decreased 150 basis points and 200 basis points in the three- and nine-month periods of the current year, respectively, compared to the same periods in the prior year, primarily reflecting lower profitability on legacy Sotawall projects and costs related to investments to support future growth, partially offset by higher volume.

As of November 26, 2022, segment backlog was approximately \$741 million, compared to approximately \$785 million at the end of the prior quarter of the current fiscal year, and was approximately \$722 million at the end of third quarter of fiscal 2022. Backlog, a non-GAAP financial measure, and the implication thereof is described within the Architectural Framing Systems discussion above.

Architectural Glass

(In thousands)	Three Months Ended			Nine Months Ended		
	November 26, 2022	November 27, 2021	% Change	November 26, 2022	November 27, 2021	% Change
Net sales	\$ 81,541	\$ 74,289	9.8 %	\$ 235,158	\$ 236,693	(0.6)%
Operating income (loss)	7,461	(1,277)	684.3 %	19,087	(16,143)	218.2 %
Operating margin	9.1 %	(1.7)%		8.1 %	(6.8)%	

Net sales increased \$7.3 million, or 9.8 percent, for the three-month period ended November 26, 2022, compared to the same period in the prior year, primarily reflecting improved pricing and mix. Net sales decreased \$1.5 million, or 0.6 percent for the nine-month period ended November 26, 2022, compared to the same period in the prior year, primarily reflecting lower volume, mostly offset by improved pricing and mix.

In the current quarter, the segment had operating income of \$7.5 million and operating margin of 9.1 percent, compared to operating loss of \$1.3 million and negative operating margin of 1.7 percent in the same period of the prior year. The current year third quarter reflects improved pricing, mix and productivity gains, which combined to offset the impact of inflation, while the prior year period included \$3.5 million of restructuring costs. For the nine-months ended November 26, 2022, the segment had operating income of \$19.1 million and operating margin of 8.1 percent, compared to operating loss of \$16.1 million and negative operating margin of 6.8 percent in the same period of the prior year, primarily related to the restructuring costs of \$20.9 million incurred during the prior fiscal year. In addition, while the current-year period reflects improved pricing, productivity gains and the positive impacts of restructuring actions completed during the prior year, all of which offset the impact of inflation.

Large-Scale Optical (LSO)

(In thousands)	Three Months Ended			Nine Months Ended		
	November 26, 2022	November 27, 2021	% Change	November 26, 2022	November 27, 2021	% Change
Net sales	\$ 26,660	\$ 27,351	(2.5)%	\$ 76,988	\$ 75,122	2.5 %
Operating income	7,109	5,996	18.6 %	19,598	17,326	13.1 %
Operating margin	26.7 %	21.9 %		25.5 %	23.1 %	

LSO net sales decreased \$0.7 million, or 2.5 percent, for the three-month period ended November 26, 2022 compared to the same period in the prior year driven by lower volume. In the comparative nine-month period ended November 26, 2022, net sales increased \$1.9 million, or 2.5 percent, compared to the same period in the prior year, primarily driven by improved pricing.

Operating margin increased 480 basis points and 240 basis points in the three- and nine-month periods of the current year, compared to the same periods in the prior year, primarily driven by lower operating costs. A significant portion of the lower operating costs was a non-recurring property tax adjustment contributing to a 210 basis points and 80 basis points of the margin increase for the three- and nine-month periods of the current year, respectively.

Liquidity and Capital Resources

Selected cash flow data

(In thousands)	Nine Months Ended	
	November 26, 2022	November 27, 2021
Operating Activities		
Net cash provided by operating activities	\$ 51,112	\$ 86,291
Investing Activities		
Capital expenditures	(18,119)	(13,070)
Proceeds from sales of property, plant and equipment	5,212	1,347
Financing Activities		
Borrowings on line of credit	430,879	—
Repayment on debt	(151,000)	(2,000)
Payments on line of credit	(239,000)	—
Repurchase and retirement of common stock	(74,312)	(29,164)
Dividends paid	(14,415)	(15,050)

Operating Activities. Net cash provided by operating activities was \$51.1 million for the first nine months of fiscal 2023, compared to \$86.3 million of net cash provided by operating activities in the prior year period, reflecting increased working capital required to support revenue growth and inflation.

Investing Activities. Net cash used by investing activities was \$12.0 million for the first nine months of fiscal 2023, driven primarily by capital expenditures of \$18.1 million, partially offset by proceeds received from sales of property, plant and equipment of \$5.2 million. In the first nine months of the prior year, net cash used by investing activities was \$11.6 million, primarily driven by capital expenditures of \$13.1 million. The majority of our capital expenditures in the current year and prior year periods are smaller in nature to support future growth and cost reduction initiatives.

Financing Activities. Net cash used by financing activities was \$51.6 million for the first nine months of fiscal 2023, compared to net cash used by financing activities of \$44.0 million in the prior year period. The current year period was primarily driven by share repurchases and dividend payments totaling \$88.7 million, partially offset by net debt borrowings of \$40.9 million, while the prior year period included \$44.2 million of share repurchases and dividend payments.

We paid dividends totaling \$14.4 million (\$0.6600 per share) in the first nine months of fiscal 2023, compared to \$15.1 million (\$0.6000 per share) in the comparable prior year period. During the first nine months of fiscal 2023, we repurchased 1,571,139 shares under our authorized share repurchase program, for a total cost of \$74.3 million. In the first nine months of fiscal 2022, we repurchased 755,384 shares under the share repurchase program, for a total cost of \$28.8 million. Since the inception of the share repurchase program in 2004, we have purchased a total of 10,996,601 shares, at a total cost of \$381.6 million. As of November 26, 2022, we had remaining authority to repurchase an additional 1,253,399 shares under this program. We will continue to evaluate making future share repurchases, considering our cash flow, debt levels and market conditions, in the context of all our capital allocation options, with the goal of maximizing long-term value for our shareholders.

Additional Liquidity Considerations. We periodically evaluate our liquidity requirements, cash needs and availability of debt resources relative to acquisition plans, significant capital plans, and other working capital needs.

During the second quarter ended August 27, 2022, we amended and extended our committed revolving credit facility to include maximum borrowings of up to \$385 million with a maturity of August 2027. As part of the amendment, we repaid the \$150 million term loan with borrowings under the revolving credit facility. As of November 26, 2022, outstanding borrowings under our revolving credit facility were \$188.0 million, while there were no outstanding borrowings under the revolving credit facility as of February 26, 2022. We are required to make periodic interest payments on our outstanding indebtedness, and future interest payments will be determined based on the amount of outstanding borrowings and prevailing interest rates during that time.

Our revolving credit facility contains two maintenance financial covenants that require us to stay below a maximum debt-to-EBITDA ratio and maintain a minimum ratio of EBITDA-to-interest expense. Both ratios are computed quarterly, with EBITDA calculated on a rolling four-quarter basis. At November 26, 2022, we were in compliance with both financial covenants. Additionally, at November 26, 2022, we had a total of \$12.3 million of ongoing letters of credit related to industrial revenue bonds, construction contracts and insurance collateral that expire in fiscal years 2024 to 2032 and reduce borrowing capacity under the revolving credit facility.

We acquire the use of certain assets through operating leases, such as property, manufacturing equipment, vehicles and other equipment. Future payments for such leases, excluding leases with initial terms of one year or less, were \$51.1 million at November 26, 2022, with \$3.2 million payable during the remainder of fiscal 2023.

As of November 26, 2022, we had \$222.2 million of open purchase obligations, of which payments totaling \$53.4 million are expected to become due within the remainder of fiscal 2023. These purchase obligations primarily relate to raw material commitments and capital expenditures and are not expected to impact future liquidity as amounts should be recovered through customer billings.

We expect to make contributions of \$0.7 million to our defined-benefit pension plans in fiscal 2023, which will equal or exceed our minimum funding requirements.

As of November 26, 2022, we had reserves of \$5.5 million for unrecognized tax benefits. We are unable to reasonably estimate in which future periods the remaining unrecognized tax benefits will ultimately be settled.

We are required, in the ordinary course of business, to provide surety or performance bonds that commit payments to our customers for any non-performance. At November 26, 2022, \$1.4 billion of these types of bonds were outstanding, of which \$578.7 million is in our backlog. These bonds do not have stated expiration dates. We have never been required to make payments under surety or performance bonds with respect to our existing businesses.

During calendar year 2020, we took advantage of the option to defer remittance of the employer portion of Social Security tax as provided in the Coronavirus Aid, Relief, and Economic Security Act. This deferral allowed us to retain cash during calendar year 2020 that would have otherwise been remitted to the federal government. We paid our first installment of these deferred social security taxes, totaling approximately \$6.8 million, in the fourth quarter of fiscal 2022, and paid our final installment of approximately \$6.8 million at the start of the fourth quarter of fiscal 2023.

Due to our ability to generate strong cash from operations and our borrowing capability under our committed revolving credit facility, we believe that our sources of liquidity will be adequate to meet our short-term and long-term liquidity and capital expenditure needs. In addition, we believe we have the ability to obtain both short-term and long-term debt to meet our financing needs for the foreseeable future. We also believe we will be able to operate our business so as to continue to be in compliance with our existing debt covenants over the next fiscal year.

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources that is material to investors.

Outlook

Based on our year-to-date results and increasing confidence in our outlook, we have narrowed our guidance for full-year adjusted earnings to a range of \$3.90 to \$4.05 per diluted* share, up from the previously announced range of \$3.75 to \$4.05. We expect full year revenue growth of approximately 10 percent, primarily driven by growth in our Architectural Framing Systems segment. The company continues to expect full-year capital expenditures of approximately \$40 million.

* A reconciliation of non-GAAP guidance on adjusted earnings per diluted share (“Adjusted EPS”) to GAAP guidance is not available on a forward-looking basis without unreasonable effort due to the uncertainty of the magnitude and timing of future adjustments. These adjustments may include the impact of such items as impairment charges, restructuring costs, acquired project-related charges, and gains or losses from significant asset sales. Accordingly, the company is unable to provide a reconciliation of Adjusted EPS to the most directly comparable GAAP financial measure or address the probable significance of the unavailable information, which could be material to the company's future financial results computed in accordance with GAAP.

Related Party Transactions

No material changes have occurred in the disclosure with respect to our related party transactions set forth in our Annual Report on Form 10-K for the fiscal year ended February 26, 2022.

Critical Accounting Policies

There have been no material changes to our critical accounting policies from those disclosed in our Annual Report on Form 10-K for the fiscal year ended February 26, 2022, except as noted below.

Impairment of goodwill, indefinite-lived intangible assets and long-lived assets

Goodwill

At the beginning of the first quarter of fiscal 2023, we began management of the Sotawall and Harmon businesses under the Architectural Services segment in order to create a single, unified offering for larger custom curtainwall projects, which resulted in the combination of the Sotawall and Harmon reporting units into a single reporting unit. We evaluated goodwill on a qualitative basis prior to and subsequent to this change for these reporting units and concluded that no adjustment to the carrying value of goodwill was necessary. Concurrent with the move of Sotawall from the Architectural Framing Systems segment to the Architectural Services segment effective at the start of our first quarter of fiscal 2023, goodwill was reallocated to the affected reporting units within each segment, using a relative fair value approach as outlined in ASC 350, *Intangibles - Goodwill and Other*. In addition, for all reporting units, no qualitative indicators of impairment were identified during the first quarter of fiscal 2023, and therefore, no interim quantitative goodwill impairment evaluation was performed.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Refer to the Company's Annual Report on Form 10-K for the fiscal year ended February 26, 2022 for a discussion of the Company's market risk. There have been no material changes in market risk since February 26, 2022.

Item 4. Controls and Procedures

- a) Evaluation of disclosure controls and procedures: As of the end of the period covered by this report (the Evaluation Date), we carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Interim Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act)). Based upon that evaluation, the Chief Executive Officer and Interim Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in applicable rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Interim Chief Financial Officer, to allow timely decisions regarding required disclosure.
- b) Changes in internal controls: There was no change in the Company's internal control over financial reporting that occurred during the fiscal quarter ended November 26, 2022, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

The Company is a party to various legal proceedings incidental to its normal operating activities. In particular, like others in the construction supply and services industry, the Company is routinely involved in various disputes and claims arising out of construction projects, sometimes involving significant monetary damages or product replacement. We have in the past and are currently subject to product liability and warranty claims, including certain legal claims related to a commercial sealant product formerly incorporated into our products. In December 2022, the claimant in an arbitration of one such claim was awarded \$20 million. The Company intends to appeal the award and believes, after taking into account all currently available information, including the advice of counsel and the likelihood of available insurance coverage, that this award will not have a material adverse effect on the Company's business, financial condition, results of operations or cash flows. The Company is also subject to litigation arising out of areas such as employment practices, workers compensation and general liability matters. Although it is very difficult to accurately predict the outcome of any such proceedings, facts currently available indicate that no matters will result in losses that would have a material adverse effect on the results of operations, cash flows or financial condition of the Company.

Item 1A. Risk Factors

There have been no material changes or additions to our risk factors discussed in our Annual Report on Form 10-K for the fiscal year ended February 26, 2022.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information with respect to purchases made by the Company of its own stock during the third quarter of fiscal 2023:

Period	Total Number of Shares Purchased (a)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (b)	Maximum Number of Shares that May Yet Be Purchased under the Plans or Programs (b)
August 28, 2022 to September 24, 2022	3,351	\$ 41.16	—	1,253,399
September 25, 2022 to October 22, 2022	1,639	38.22	—	1,253,399
October 23, 2022 to November 26, 2022	—	—	—	1,253,399
Total	4,990	\$ 40.57	—	1,253,399

- (a) The shares in this column represent the total number of shares that were surrendered to us by plan participants to satisfy withholding tax obligations related to share-based compensation. We did not purchase any shares pursuant to our publicly announced repurchase program during the fiscal quarter.
- (b) In fiscal 2004, announced on April 10, 2003, the Board of Directors authorized the repurchase of 1,500,000 shares of Company stock. The Board increased the authorization by 750,000 shares, announced on January 24, 2008; by 1,000,000 shares on each of the announcement dates of October 8, 2008, January 13, 2016, January 9, 2018, January 14, 2020, October 7, 2021, and June 22, 2022; and by 2,000,000 shares, on each of the announcement dates of October 3, 2018 and January 14, 2022. The repurchase program does not have an expiration date.

Item 6. Exhibits

3.1	Restated Articles of Incorporation. (Incorporated by reference to Exhibit 3.1 to Registrant's Annual Report on Form 10-K for the year-ended February 28, 2004.)
3.2	Articles of Amendment to Restated Articles of Incorporation. (Incorporated by reference to Exhibit 3.1 to Registrant's Current Report on Form 8-K filed on January 16, 2020.)
3.3	Amended and Restated Bylaws of Apogee Enterprises, Inc. (Incorporated by reference to Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter-ended May 29, 2021).
31.1#	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2#	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1#	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2#	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101#	The following materials from Apogee Enterprises, Inc.'s Quarterly Report on Form 10-Q for the quarter ended November 26, 2022, formatted in iXBRL (Inline Extensible Business Reporting Language): (i) the Consolidated Balance Sheets as of November 26, 2022 and February 26, 2022, (ii) the Consolidated Results of Operations for the three- and nine-months ended November 26, 2022 and November 27, 2021, (iii) the Consolidated Statements of Comprehensive Earnings for the three- and nine-months ended November 26, 2022 and November 27, 2021, (iv) the Consolidated Statements of Cash Flows for the nine-months ended November 26, 2022 and November 27, 2021, (v) the Consolidated Statements of Shareholders' Equity for the three- and nine-months ended November 26, 2022 and November 27, 2021, and (vi) Notes to Consolidated Financial Statements.
104#	Cover Page Interactive Data File (formatted as iXBRL and contained in Exhibit 101) Exhibits marked with a (#) sign are filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

APOGEE ENTERPRISES, INC.

Date: December 29, 2022

By: /s/ Ty R. Silberhorn

Ty R. Silberhorn
President and Chief Executive Officer
(Principal Executive Officer)

Date: December 29, 2022

By: /s/ Mark R. Augdahl

Mark R. Augdahl
Interim Chief Financial Officer
(Principal Financial and Accounting Officer)

CERTIFICATION

I, Ty R. Silberhorn, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Apogee Enterprises, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 29, 2022

/s/ Ty R. Silberhorn

Ty R. Silberhorn
President and Chief Executive Officer

CERTIFICATION

I, Mark R. Augdahl, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Apogee Enterprises, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: December 29, 2022

/s/ Mark R. Augdahl

Mark R. Augdahl
Interim Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Apogee Enterprises, Inc. (the “Company”) on Form 10-Q for the period ended November 26, 2022 as filed with the Securities and Exchange Commission (the “Report”), I, Ty R. Silberhorn, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that based on my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Ty R. Silberhorn

Ty R. Silberhorn
President and Chief Executive Officer

December 29, 2022

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Apogee Enterprises, Inc. (the “Company”) on Form 10-Q for the period ended November 26, 2022 as filed with the Securities and Exchange Commission (the “Report”), I, Mark R. Augdahl, Interim Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that based on my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Mark R. Augdahl

Mark R. Augdahl
Interim Chief Financial Officer
December 29, 2022