UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 2, 2000

0R

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 0-6365

APOGEE ENTERPRISES, INC.

(Exact Name of Registrant as Specified in Charter)

Minnesota	41-0919654
(State of Incorporation)	(IRS Employer ID No.)

7900 Xerxes Avenue South, Suite 1800, Minneapolis, Minnesota 55431 (Address of Principal Executive Offices)

Registrant's Telephone Number (952) 835-1874

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO _____

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the latest practicable date.

Class Outstanding at December 31, 2000 Common Stock, \$.33-1/3 Par Value 27,821,091

	Description	Page
PART I		
Item 1.	Financial Statements	
	Consolidated Balance Sheets as of December 2, 2000 and February 26, 2000	3
	Consolidated Results of Operations for the Three Months and Nine Months Ended December 2, 2000 and November 27, 1999	4
	Consolidated Statements of Cash Flows for the Nine Months Ended December 2, 2000 and November 27, 1999	5
	Notes to Consolidated Financial Statements	6-8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	8-12
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	12-13
PART II	Other Information	
Item 6.	Exhibits and Reports on Form 8-K Exhibit Index	13 15
	2	

Item 1. Financial Statements

APOGEE ENTERPRISES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 2, 2000 AND FEBRUARY 26, 2000 (Thousands)

	2000	February 26, 2000
ASSETS	(unaudited)	
Current assets		
Cash and cash equivalents	\$ 4,654	\$ 7,192
Receivables, net of allowance for doubtful accounts	120,807	125,064
Inventories Deferred tax assets	33,111	68,184 8,435
Other current assets	8,557 1,809	5,547
Total current assets	\$168,938	214,422
Property, plant and equipment, net	169,139	186,039
Other assets	100,100	100,000
Marketable securities - available for sale	26,385	24,951
Investments	33,402	418
Intangible assets, at cost less accumulated amortization of \$12,897 and \$11,668, respectively	E0 671	E0 E40
Other	50,671 4,143	50,549 4,775
o choi		4,775
Total assets	\$452,678 ========	\$481 154
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 55,901	\$ 57,989
Accrued expenses	54,006	56,624
Current liabilities of discontinued operations, net Billings in excess of costs and earnings on uncompleted	3,121	2,907
contracts	11,519	9,827
Accrued income taxes	5,818	7,868
Current installments of long-term debt	99	182
Total current liabilities	130,464	135,397
Long-term debt, less current installments	132,464	164,371
Other long-term liabilities	24,785	25,248
Liabilities of discontinued operations, net	21,093	18,366
Commitments and contingent liabilities (Note 6)		
Shareholders' equity		
Common stock, \$.33 1/3 par value; authorized 50,000,000		
shares; issued and outstanding 27,821,000 and 27,743,000		
shares, respectively	9,274	9,248
Additional paid-in capital Retained earnings	46,131	45,106
Unearned compensation	89,169 (838)	84,608 (888)
Net unrealized (loss) gain on marketable securities	136	(302)
Tatal abarabaldaral aquitu	142 072	107 770
Total shareholders' equity	143,872	137,772
Total liabilities and shareholders' equity	\$452,678	\$481,154
	=========	=========

See accompanying notes to consolidated financial statements.

APOGEE ENTERPRISES, INC. AND SUBSIDIARIES CONSOLIDATED RESULTS OF OPERATIONS FOR THE THREE MONTHS AND NINE MONTHS ENDED DECEMBER 2, 2000 AND NOVEMBER 27, 1999 (Thousands Except Per Share Amounts) (unaudited)

	Three Months Ended		Nine Months Ended		
	December 2, 2000	November 27, 1999		November 27, 1999	
Net sales Cost of sales	155,969	\$201,127 170,518	\$670,908 534,616	\$627,752 504,587	
Gross profit Selling, general and administrative expenses	41,322 35,951	30,609 34,888	136,292 113,302	123,165 104,689	
Operating income (loss) Interest expense, net	5,371 2,919	(4,279) 2,400	22,990 8,881	18,476 7,589	
Earnings (loss) from continuing operations before income taxes and other items below Income tax provision (benefit) Equity in net (earnings) loss of affiliated	2,452 858	(6,679) (2,338)	14,109 4,938	10,887 3,811	
companies Earnings (loss) from continuing operations Earnings from discontinued operations, net of income taxes	(1,368) 2,962 	641 (4,982) 2,004	(12) 9,183 	1,962 5,114 10,519	
Net earnings (loss)	\$2,962 ========	\$ (2,978)	\$ 9,183 ========	\$ 15,633	
Earnings (loss) per share-Basic Continuing operations Discontinued operations	\$ 0.11	\$ (0.18) 0.07	\$ 0.33	\$ 0.18 0.38	
Net earnings (loss)	\$ 0.11 =========	\$ (0.11)	\$ 0.33	\$ 0.56 ==========	
Earnings (loss) per share-Diluted Continuing operations Discontinued operations	\$ 0.11	\$ (0.18) 0.07	\$ 0.33	\$ 0.18 0.38	
Net earnings (loss)	\$ 0.11 ========	\$ (0.11) ===========	\$ 0.33	\$ 0.56 ==========	
Weighted average basic shares outstanding Weighted average diluted shares outstanding		27,794 27,794	27,832 27,859	27,743 27,809	

See accompanying notes to consolidated financial statements.

APOGEE ENTERPRISES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED DECEMBER 2, 2000 AND NOVEMBER 27, 1999 (Thousands) (unaudited)

	December 2, 2000	November 27, 1999
OPERATING ACTIVITIES Net earnings Adjustments to reconcile net earnings to net cash provided by	\$ 9,183	\$ 15,633
operating activities: Net earnings from discontinued operations Depreciation and amortization Provision for losses on accounts receivable Deferred income tax expense Equity in net (earnings) loss of affiliated companies Net cash flow (to) from discontinued operations Other, net	27,120 2,182 182 (12) (1,434) (24)	(10,519) 24,901 1,555 1,557 1,962 3,717 224
Cash flow before changes in operating assets and liabilities Changes in operating assets and liabilities, net of effect of acquisitions:	37,197	39,030
Receivables	2,638	(122)
Inventories	12,207	(2,216)
Other current assets Accounts payable and accrued expenses Billings in excess of costs and earnings on	3,626 (5,805)	1,104 (14,380)
uncompleted contracts	1,692	4,195
Accrued and refundable income taxes Other long-term liabilities	(2,689) (413)	(2,655) 564
Net cash provided by operating activities	48,453	25,520
INVESTING ACTIVITIES Capital expenditures Acquisition of businesses, net of cash acquired Purchases of marketable securities Sales/maturities of marketable securities Investments in and advances to affiliated companies Net cash flow from discontinued operations Other, net Net cash used in investing activities	(10,759) (3,545) (7,900) 7,140 (2,259) 4,375 (675) (13,623)	(41,700) (1,983) (12,185) 12,535 (1,821) 2,000 1,104 (42,050)
FINANCING ACTIVITIES Payments on long-term debt Proceeds from issuance of long-term debt Increase in deferred debt expenses Proceeds from issuance of common stock Repurchase and retirement of common stock	(32,674) (521) 517 (217)	(960) 21,350 (330) 2,781 (2,179)
Dividends paid	(317) (4,373)	(4,376)
Net cash (used in) provided by financing activities	(37,368)	16,286
Decrease in cash and cash equivalents Cash and cash equivalents at beginning of period	(2,538) 7,192	(244) 1,318
Cash and cash equivalents at end of period Supplemental schedule of non-cash investing activities:	\$ 4,654 =======	\$ 1,074 ========
Net assets contributed to PPG Auto Glass, LLC (see Note 4)	\$ 30,507 =======	-

See accompanying notes to consolidated financial statements.

APOGEE ENTERPRISES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

1. Summary of Significant Accounting Policies

In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of December 2, 2000 and November 27, 1999, the results of operations for the three months and nine months ended December 2, 2000 and November 27, 1999 and cash flows for the nine months ended December 2, 2000 and November 27, 1999.

The financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in the Company's annual consolidated financial statements and notes. The information included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis and financial statements and notes thereto included in the Company's Form 10-K for the year ended February 26, 2000. The results of operations for the three months and nine months ended December 2, 2000 and November 27, 1999 are not necessarily indicative of the results to be expected for the full year. As explained in note 5, the Company's curtainwall contracting and detention/security contracting businesses are reported as discontinued operations, along with the Company's interest in VIS'N Service Corporation. Accordingly, certain prior year amounts have been reclassified to conform to the current period presentation.

The Company's fiscal year ends on the Saturday closest to February 28. Each interim quarter ends on the Saturday closest to the end of the months of May, August and November. Fiscal 2001 nine-month figures contain forty weeks whereas fiscal 2000 nine-month figures contain thirty-nine weeks.

2. Earnings Per Share

The following table presents a reconciliation of the denominators used in the computation of basic and diluted earnings per share.

	Three Mor	ths Ended	Nine Months Ended	
	December 2, 2000	November 27, 1999	December 2, 2000	November 27, 1999
(Thousands)				
Basic earnings per share-weighted common shares outstanding Weighted common shares assumed upon exercise of stock options	27,842 82	27,794	27,832 27	27,743 66
Diluted earnings per share-weighted common shares and common shares equivalent outstanding	27,924	27,794	27,859	27,809

3. Inventories

(Thousands) December 2, 2000 February 26, 2000 ------\$17,789 Raw materials \$18,966 Work-in process 4,980 4,995 9,567 Finished 43,439 Cost and earnings in excess of billings on uncompleted contracts 775 784 ----Total inventories \$33,111 \$68,184 ======= =======

4. Investments in Affiliated Companies

The Company's joint ventures are accounted for by the equity method. The nature and extent of these investments change over time. On July 29, 2000, the Company and PPG Industries (PPG) combined their U.S. automotive replacement glass distribution businesses into a newly formed entity, PPG Auto Glass, LLC (PPG Auto Glass) of which the Company has a 34 percent interest. As of December 2, 2000, the Company's investment in PPG Auto Glass for the quarter, net of taxes and transaction costs, was \$2.3 million. The Company's investment in TerraSun LLC relates to a research and development venture. No dividends from investments in affiliates were paid in the third quarter.

Included in the carrying amount of PPG Auto Glass, LLC is \$9.1 million, representing the unamortized excess of the cost of the investment over the value of the underlying net tangible assets of PPG Auto Glass, LLC when the investment was acquired. This excess is being amortized over a weighted average life of 20 years.

Provision has been made for taxes that will become payable when the accrued, undistributed earnings of TerraSun, LLC and PPG Auto Glass, LLC are remitted.

5. Discontinued Operations

In fiscal 2000, Apogee's Board of Directors authorized the exit from the Company's interest in VIS'N Service Corporation (VIS'N), a non-auto glass focused, third-party administered claims processor. In October and November 2000, the Company completed the sale of substantially all of the assets of VIS'N in two separate transactions. In fiscal 1999, Apogee's Board of Directors authorized the divestiture of the detention/security and domestic curtainwall operations. In December 1998, the Company executed the sale of its detention/security business. In May 1999, the Company completed the sale of 100% of the stock of its large-scale domestic curtainwall business, Harmon, Ltd. The sale of Harmon, Ltd. and the Company's detention/security business combined with the fiscal 1998 exit from international curtainwall operations effectively removed the Company from the large-scale construction business. Accordingly, these businesses are presented as discontinued operations in the accompanying financial statements and notes. Prior periods have been restated.

At December 2, 2000, accruals totaling \$24.2 million represented the remaining estimated (net) future cash outflows associated with the exit from discontinued operations compared with \$21.3 million at February 26, 2000. The majority of these cash expenditures is expected to be made within the next five years. The primary components of the accruals relate to the completion of certain construction projects, associated legal and advisory fees and related costs. The increase from February 26, 2000 is due to additional requirements for various international curtainwall operation items, offset by the collection of previously reserved receivables.

6. Commitments and Contingent Liabilities

At December 2, 2000, the Company had ongoing letters of credit related to its risk management programs, construction contracts and certain industrial development bonds. The total value of letters of credit under which the Company is obligated as of December 2, 2000 was approximately \$4.2 million. The Company has also entered into a number of noncompete agreements for the benefit of the Company. As of December 2, 2000, we were committed to make future payments of \$1.6 million under such agreements. The Company has been party to various legal proceedings incidental to its normal operating activities. In particular, the construction businesses discontinued by the Company are involved in various disputes retained by the Company arising out of construction projects, sometimes involving significant monetary damages. Although it is impossible to predict the outcome of such proceedings, the Company believes, based on facts currently available to it, that none of such claims will result in losses that would have a material adverse effect on its financial condition.

7. Comprehensive Earnings

	Three Mont	hs Ended	Nine Months Ended	
(Thousands)	December 2, 2000	November 27, 1999	December 2, 2000	November 27, 1999
Net earnings Change in unrealized gains (losses) on marketable securities, net of \$25, (\$26), \$236 and (\$199), tax expense	\$2,962	\$(2,978)	\$9,183	\$15,633
(benefit), respectively	45	(48)	438	(369)
Comprehensive earnings	\$3,007	\$(3,026)	\$9,621	\$15,264

New Accounting Standards 8.

In June 1998, Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, was issued and, as amended by SFAS No. 137 and 138, is effective for fiscal years beginning after June 15, 2000, although earlier application is permitted. SFAS No. 133 requires all derivatives to be measured at fair value and recognized as assets or liabilities on the balance sheet. Changes in the fair value of derivatives should be recognized in either net earnings or other comprehensive earnings, depending on the designated purpose of the derivative. The Company expects to adopt SFAS 133 in Fiscal 2002. SFAS No. 133 is not expected to have a material impact on the Company's financial position or results of operations.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following selected financial data should be read in conjunction with the Company's Form 10-K for the year ended February 26, 2000 and the consolidated financial statements, including the notes to consolidated financial statements, included therein.

Sales and Earnings

Net sales for the third quarter ended December 2, 2000 were \$197.3 million, a 2% decrease over the \$201.1 million reported for the prior year third quarter. Revenues for the third quarter rose 10% compared to last year, after being adjusted for the formation of the PPG Auto Glass joint venture. Third quarter earnings from continuing operations of \$3.0 million, or \$.11 per share diluted, were \$7.9 million higher than last year's loss of \$5.0 million, or \$.18 per share diluted. Prior year third quarter net sales have been restated to reflect the exit of the Company's interest in VIS'N. Accordingly, the results of this business, along with the Company's detention/security and international and domestic curtainwall operations, are reported as discontinued operations. The results of the Auto Glass distribution unit are not included in current quarterly results from continuing operations as they were in the prior year third quarter due to the formation of the joint venture with PPG. The results of the joint venture are included in equity in net earnings of affiliated companies. EBITDA (earnings before interest, taxes, depreciation and amortization) for continuing operations was \$13.5 million for the third quarter, a \$9.5 million increase from \$4.0 million reported for the prior year third quarter.

Fiscal 2001 year-to-date figures include one extra week compared to the year-todate period a year ago. Fiscal 2001 year-to-date net sales increased 7%, to \$670.9 million, compared to \$627.8 million a year ago. Revenues rose 14% over a year ago, after being adjusted for the PPG Auto Glass joint venture. Earnings from continuing operations rose 80% to \$9.2 million, or 33 cents per share diluted, from \$5.1 million, or 18 cents per share diluted, in the prior year. Year-to-date net earnings decreased 41% to \$9.2 million, or 33

cents per share diluted, from \$15.6 million, or 56 cents per share diluted, in the prior year due to the \$10.5 million reported gain from discontinued operations reported in the prior year period.

Third Quarter Fiscal 2001 Compared to Third Quarter Fiscal 2000

The following table compares three and nine month results for the current year with corresponding periods a year ago, as a percentage of sales, for each caption. Fiscal 2000 results have been restated to reflect the effect of discontinued operations.

	Percentage of Net Sales Three Months Ended Nine Months Ended			
	Dec. 2,	Nov. 27,	Dec. 2,	Nov. 27,
	2000	1999	2000	1999
Net sales	100.0	100.0	100.0	100.0
Cost of sales	79.1	84.8	79.7	80.4
Gross profit	20.9	15.2	20.3	19.6
Selling, general and administrative expenses	18.2	17.3	16.9	16.7
Operating income (loss)	2.7	(2.1)	3.4	2.9
Interest expense, net	1.5	1.2	1.3	1.2
Earnings (loss) from continuing operations before income taxes and other items below Income taxes Equity in net (earnings) loss of affiliated companies	1.2 0.4 (0.7)	(3.3) (1.2) 0.3	2.1 0.7	1.7 0.6 0.3
Earnings (loss) from continuing operations	1.5	(2.5)	1.4	0.8
Earnings from discontinued operations	-	1.0		1.7
Net earnings (loss)	1.5	(1.5)	1.4	2.5
Effective tax rate	35.0%		35.0%	 35.0%

Third quarter consolidated gross profit, as a percentage of net sales was 20.9%, up from 15.2% in the prior year third quarter due to improved performance in both Glass Technologies and Glass Services segments. This improved performance was attributable to improved manufacturing performance within Glass Technologies and improved margins as well as cost reductions within Glass Services. These improvements were offset by additional insurance related expenses in the current year.

Third quarter selling, general and administrative (SG&A) expenses rose by \$1.1 million, or 3% over the prior year quarter, while SG&A as a percentage of sales increased from 17.3% to 18.2%. The increase in expenses is primarily due to an increase in depreciation incurred due mainly to information systems capitalized in the prior year, offset by timing of accruals related to bonuses.

Net interest expense increased slightly during the quarter as lower borrowing levels were offset by higher borrowing rates. The nine-month effective income tax rate of 35.0% was consistent with a year ago.

The following table presents sales and operating income for the Company's two segments and on a consolidated basis for three and nine months compared to the corresponding periods a year ago.

	Thr	ee Months Ended		Nir	ne Months Ended	
(Dollars in thousands)	December 2, 2000	November 27, 1999	% Chg	December 2, 2000	November 27, 1999	% Chg
Net Sales Glass Technologies Glass Services Intersegment elimination	\$101,138 97,793 (1,640)	\$ 87,361 115,387 (1,621)	16% (15) 1	\$309,073 367,756 (5,921)	\$264,237 367,687 (4,172)	17% - 42
Net sales	\$197,291	\$201,127	(2)%	\$670,908	\$627,752	7%
Operating Income Glass Technologies Glass Services Corporate and Other	\$ 6,328 (453) (504)	\$ (937) (3,107) (235)	N/M 85% (114)	\$ 13,823 10,915 (1,748)	\$ 7,618 11,582 (724)	81% (6) (141)
Operating income	\$ 5,371	\$ (4,279)	N/M	\$ 22,990	\$ 18,476	24%

N/M=Not meaningful

Glass Technologies (GT)

Net sales at Glass Technologies increased 16% to \$101.1 million in the third quarter, while operating income increased significantly to \$6.3 million. The increase in operating income is due to favorable results at Viracon, Viratec and Tru Vue, offset by a decrease in operating results at the Apogee Wausau Group (AWG).

Viracon, the segment's largest operating unit, reported a net sales increase of 28% and a significant increase in operating income for the quarter compared to last year's third quarter. Customer demand for Viracon's high-performance architectural glass products remained strong and the unit has increased its capacity utilization compared to the prior year quarter. Viracon successfully addressed its product mix issue that contributed to decreased efficiencies in the second quarter and which were expected to slow shipments the second half of the year. These improvements were offset by increased labor and an increase in depreciation expense due to prior year capital additions. Backlog at December 2, 2000 remained at a near-record level of \$41 million.

Viratec reported an increase in sales and operating income for the quarter compared to last year's third quarter due to improved operational efficiencies. As the PC industry softens, the Company expects a significant decline in revenues from computer CRT-related coatings at its San Diego facility in the first quarter of next fiscal year. The Company is evaluating other potential products and applications for this facility.

Tru Vue recorded a sales increase of 26% and a solid operating income increase for the quarter as compared to last year's third quarter due to continued increased operational efficiencies and demand for Tru Vue's higher margin, value-added glass products. Also, in the third quarter, Tru Vue completed the acquisition of Corporate Art Services, Inc., (Corporate Art) the operating results of which were not significant to the quarter. Corporate Art produces high-end framed art for national retail customers, expanding Tru Vue's preframed art business.

The Apogee Wausau Group (AWG), which consists of Wausau Window & Wall Systems and Linetec, reported a sales decrease of 11% and a significant operating income decrease for the quarter as compared to the same quarter a year ago. Wausau Window & Wall Systems continues to experience a slowdown in shipments, due to its inability to fill its available short lead-time capacity. This trend is expected to continue throughout the fourth quarter.

Glass Services (GS)

Net sales of Glass Services decreased 15% to \$97.8 million in the third quarter. Net sales grew 5% compared to third quarter of last year, after being adjusted for the formation of PPG Auto Glass joint venture, which combines the Company's and PPG's U.S. automotive replacement glass distribution businesses into a newly formed entity, PPG Auto Glass, LLC, with the Company having a 34% ownership interest in the joint venture. Operating income for the segment increased 85% from the prior year quarter.

The auto glass business reported a 27% decrease in sales compared to the prior year quarter. This decrease is due to distribution results not being included in the current year third quarter with the formation of the joint venture with PPG, as compared to three months' performance in the prior year third quarter. Operating income for the auto glass business decreased for the same reason. Net sales of the auto glass retail unit decreased 3% compared with those of a year ago due, in part, to soft demand for auto replacement glass services. The retail unit volume decrease was offset by unit price increases. Operating results for the auto glass retail unit increased due to an increase in gross margin and a decrease in total costs. During the quarter, 122 jobs were eliminated through layoffs and position eliminations, year-to-date, 26 underperforming stores, or 8% of its retail locations have been closed and call center operations were transitioned to APAC Customer Services, Inc. as part of the Company's initiative to improve customer service and lower costs. Net sales of the manufacturing unit decrease; however, operating income improved.

Harmon, Inc., the Company's full service building glass installation and repair business, reported a 22% increase in net sales and a significant increase in operating income for the quarter as compared to the prior year quarter, mainly due to increased volume and improved margins. At December 2, 2000, backlog at Harmon, Inc. was at a record level of \$67.0 million.

Discontinued Operations

In fiscal 2000, Apogee's Board of Directors authorized the exit from the Company's interest in VIS'N Service Corporation (VIS'N), a non-auto glass focused, third party administered claims processor. In October and November, the Company completed the sale of substantially all of the assets of VIS'N in two separate transactions. In fiscal 1999, Apogee's Board of Directors authorized the divestiture of the detention/security and domestic curtainwall operations. In December 1998, the Company executed the sale of its detention/security business. In May 1999, the Company completed the sale of 100% of the stock of its large-scale domestic curtainwall business, Harmon, Ltd. The sale of Harmon, Ltd. and the Company's detention/security business combined with the fiscal 1998 exit from international curtainwall operations effectively removed the Company from the large-scale construction business. Accordingly, these businesses are presented as discontinued operations in the accompanying financial statements and notes. Prior periods have been restated.

Backlog

On December 2, 2000, the Company's consolidated backlog was \$193.0 million, up 8% from the \$178.4 million reported a year ago. The backlogs of GT's operations represented 66% of the Company's consolidated backlog.

Liquidity and Capital Resources

```
Financial Condition
```

Net cash provided by operating activities

Cash provided by operating activities for the nine months ended December 2, 2000 totaled \$48.5 million compared to \$25.5 million in the same prior year period. Changes in operating assets and liabilities provided cash of \$11.2 million, compared to usage of \$13.5 million in the same period last year, the increase due mainly to reduced levels of accounts receivable and inventory and increased levels of accounts payable and accrued liabilities. At quarter-end, working capital was \$38.5 million, down from \$79.0 million at February 26, 2000. This decrease is largely due to the \$28.6 million inventory contribution to the joint venture with PPG.

Net cash used in investing activities

Net cash used in investing activities for the nine months ended December 2, 2000 was \$13.6 million compared to \$42.1 million in the same prior year period. The decrease is due mainly to a decrease in capital expenditures. Prior year capital expenditures consisted mainly of GT expansions and expenditures for information systems projects throughout the Company. For fiscal 2001, the Company expects to incur capital expenditures as necessary to maintain existing facilities and information systems. Fiscal 2001 capital expenditures are expected to be significantly less than those incurred in fiscal 2000.

Net cash provided by financing activities

Bank borrowings were \$132.5 million at December 2, 2000, down from the \$164.6 million outstanding at February 26, 2000. Cash provided by operating activities was sufficient to finance the period's investing activities and cash dividend requirements. Dividends paid through December 2, 2000 are \$4.4 million. At December 2, 2000, long-term debt was 44% of total capitalization, as compared to 54% at fiscal year-end 2000.

Effective June 1, 2000, the Company amended its revolving credit agreement in conjunction with a pending joint venture with PPG that subsequently closed in July 2000. The amendment resulted in a decrease in borrowing capacity from \$253 million to \$200 million.

The Company anticipates outstanding borrowings to continue to decline over the course of the year. The Company believes that cash from operating activities and the available credit facility will provide adequate liquidity for the remainder of the fiscal year.

Shareholders' Equity

- -----

At December 2, 2000, Apogee's shareholders' equity was \$143.9 million. Book value per share was \$5.17, up from \$4.97 per share at February 26, 2000, with outstanding common shares increasing nominally during the period. Net earnings and proceeds from common stock issued in connection with the Company's stock-based compensation plans accounted for the increase, slightly reduced by regular quarterly dividends paid of \$.0525 per share.

Item 3: Quantitative and Qualitative Disclosures About Market Risk

The Company's principal market risk is sensitivity to interest rates, which is the risk that changes in interest rates will reduce net earnings of the Company. To manage the Company's direct risk from changes in market interest rates, management actively monitors the interest sensitive components of the Company's balance sheet, primarily debt obligations, as well as market interest rates in order to minimize the impact of changes in interest rates on net earnings and cash flow.

The primary measure of interest rate risk is the simulation of net income under different interest rate environments. The approach used to quantify interest rate risk is a sensitivity analysis. This approach calculates the impact on net earnings, relative to a base case scenario, of rates increasing or decreasing gradually over the next 12 months by 200 basis points. The aforementioned changes in interest rates affecting the Company's financial instruments would result in approximately a \$1.4 million impact to net earnings. As interest rates increase, net earnings decrease; as interest rates decrease, net earnings increase.

The Company uses interest swaps to fix a portion of its variable rate borrowings from fluctuations in interest rates. As of December 2, 2000, the Company has interest swaps covering \$35 million of variable rate debt.

The Company has a policy of using forward exchange contracts to hedge its net exposures, by currency, related to the foreign currency-denominated monetary assets and liabilities, and future firm commitments of its operations. Forward exchange contracts are also used from time to time to manage near-term foreign currency cash requirements. The primary objective of these hedging activities is to maintain an approximately balanced position in foreign currencies so that exchange gains and losses resulting from exchange rate changes, net of related tax effects, are minimized. Given the Company's balanced foreign exchange position described above, a 10% adverse change in foreign exchange rates upon which these contracts are based would result in exchange losses from these contracts that would, in all material respects, be fully offset by exchange gains on the underlying net monetary exposures for which the contracts are designated as hedges. As of December 2, 2000, the Company did not have any forward contracts outstanding as the Company had no material foreign exchange exposure.

Cautionary Statements

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may include forward-looking statements, which reflect the Company's current views with respect to future events and financial performance. The words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "should" and similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All forecasts and projections in this document are "forward-looking statements," and are based on management's current expectations or beliefs of the Company's nearterm results, based on current information available pertaining to the Company, including the risk factors noted below.

The Company wishes to caution investors that any forward-looking statements made by or on behalf of the Company are subject to uncertainties and other factors that could cause actual results to differ materially from such statements. These uncertainties and other risk factors include, but are not limited to those noted below. There can be no assurances given that the ongoing reorganization and realignment of Harmon AutoGlass will lead to successful operating results now or in the future. Also, there can be no assurances that the ongoing ramp-ups of new plant capacity in the Glass Technologies businesses will lead to successful operating results for those companies now or in the future. There can be no assurances that the anticipated slowdown in business for Viratec San Diego due to softness in the computer industry can be replaced with new customers and products. There can be no assurances that PPG Auto Glass, Apogee's automotive replacement glass distribution joint venture with PPG Industries, will achieve favorable short-term or long-term operating results. In addition, in recent years, there has been excess capacity at the distribution level of the automotive replacement glass industry and margins have narrowed. There is no assurance PPG Auto Glass will achieve any anticipated efficiencies or be able to improve or maintain margins.

A number of other factors should be considered in conjunction with this report's forward-looking statements, any discussion of operations or results by the Company or its representatives and any forward-looking discussion, as well as comments contained in press releases, presentations to securities analysts or investors, or other communications by the Company. These other factors are set forth in the cautionary statement filed as Exhibit 99 to the Company's Annual Report on Form 10-K, and include, without limitation, cautionary statements regarding changes in economic and market conditions, factors related to competitive pricing, commercial building market conditions, management of growth of business units, greater than expected costs or difficulties related to the operation of acquisitions, the realization of expected economies gained through expansion and information systems technology updates. New factors emerge from time to time and it is not possible for management to predict all such factors, nor can it assess the impact of each such factor on the business or the extent to which any factor, or a combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

PART II OTHER INFORMATION

ITEM 6. Exhibits and Reports on Form 8-K

```
(a) Exhibits:
Exhibit 27. Financial Data Schedule (EDGAR filing only).
Exhibit 27.1 Restated Financial Data Schedule (EDGAR filing only).
Exhibit 27.2 Restated Financial Data Schedule (EDGAR filing only).
Exhibit 27.3 Restated Financial Data Schedule (EDGAR filing only).
```

(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

APOGEE ENTERPRISES, INC.

Date:	January 16,	2001	/s/Russell Huffer Russell Huffer Chairman, President and Chief Executive Officer
Date:	January 16,	2001	/s/Michael B. Clauer Michael B. Clauer Executive Vice President and Chief Financial Officer
			14

EXHIBIT INDEX

Exhibit 27.	Financial Data Schedule (EDGAR filing only).
Exhibit 27.1	Restated Financial Data Schedule (EDGAR filing only).
Exhibit 27.2	Restated Financial Data Schedule (EDGAR filing only).
Exhibit 27.3	Restated Financial Data Schedule (EDGAR filing only).

Exhibit

3-MOS 9-M0S N-03-2001 MAR-03-2001 SEP-03-2000 MAR-03-2001 FEB-27-2000 DEC-02-2000 4,654 26,385 DEC-02-2000 4,654 26,385 131 977 131,878 131,878 11,071 33,111 11,071 33,111 168,938 335,236 168,938 335,236 166,097 166,097 452,678 452,678 130,464 130,464 Θ 0 0 0 0 0 9,274 9,274 134,598 452,678 134,5⁹8 452,678 197,291 197,291 670,908 534,616 155,969 35,703 111,120 0 Ó 2,182 8,881 248 2,919 2,452 14,109 858 4,938 2,962 9,183 Θ 0 0 0 0 0 2,962 0.11 9,183 0.33 0.11 0.33

5 1,000

> 9-MOS FEB-26-2000 AUG-29-1999 NOV-27-1999 3-MOS FEB-26-2000 FEB-28-1999 NOV-27-1999 1,074 26,320 1,074 26,320 122,453 5,650 71,037 203,679 356,685 159,299 481,218 122,453 5,650 71,037 203,679 356,685 159,299 481,218 102,205 102,205 0 0 0 0 0 0 9,253 9,253 132,471 481,218 132,471 481,218 672,752 201,127 627,752 627,752 504,587 103,134 0 201,127 201,127 34,503 0 385 1,555 2,400 7,589 (6,679) 10,887 3,811 5,114 (2,338) (4,982) 2,004 10,519 10,519 0 15,633 0.56 0 0 (2,978) (0.11) (0.11) 0.56

3-MOS 6-MOS JUN-04-2000 MAR-03-2001 MAR-03-2001 FEB-27-2000 SEP-02-2000 SEP-02-2000 6,260 25,755 6,260 25,755 150,280 150,280 9,864 32,489 9,864 32,489 190,295 334,853 190,295 334,853 159,119 477,764 159,119 477,764 145,284 145,284 Θ 0 0 0 0 0 9,274 9,274 132,780 477,764 132,7⁸0 473,617 473,617 378,647 75,417 0 1,934 477,764 236,364 236,364 189,308 35,569 0 1,934 5,962 822 3,180 7,485 11,657 4,080 2,620 4,200 6,221 0 0 0 0 0 0 4,200 0.15 6,221 0.22 0.15 0.22

5

1,000

6-MOS FEB-26-2000 MAY-30-1999 AUG-28-1999 7 0---3-MOS FEB-26-2000 FEB-28-1999 AUG-28-1999 7,245 25,901 7,245 25,901 117,135 117,135 5,771 5,771 5,771 67,825 201,862 354,125 155,143 481,196 780 67,825 201,862 354,125 155,143 481,196 106,780 106,780 0 0 0 0 0 0 9,265 9,265 137,170 481,196 137,170 426,624 426,624 334,070 68,630 0 1,170 481,196 216,962 216,962 216,962 33,108 0 1,170 364 2,622 5,188 9,399 3,209 5,309 17,566 6,149 10,096 8,732 8,515 8,515 0 0 18,611 0.67 0.67 0 0 14,041 0.51 0.50